Newfoundland & Labrador Teachers' Association

Finance Booklet BGM 2019

Finance Booklet

Section	1	Introduction
Section	II	NLTA Auditor Reports: 2016-17 and 2017-18
Section	III	Historical Data on NLTA Finances
Section	IV	NLTA Draft Budgets: 2019-20 and 2020-21
Section	V	NLTA Financial Statement: February 28, 2019
Section	VI	Group Insurance Auditor Reports: 2016-17 and 2017-18
Section	VII	Group Insurance Budgets: 2019-20 and 2020-21
Section	VIII	NLTA Staff Salaries
Section	IX	Conferences Attended

Section I

Introduction

A. NLTA Finance and Property Committee 2017-2019: Craig Hicks (Chairperson), Kelly Loch, Joe Santos, Chesley West, Wade Rogers (Staff) and Rita Tee (Staff)

B. Terms of Reference of Finance and Property Committee:

- 1. In accordance with By-Law XVII and policies of the Executive Council, the duties of the Finance Committee are:
 - a) To control, under the direction of the Executive, the spending of all funds of the Association.
 - b) To review, under the direction of the Executive, the spending of all funds of the Association.
 - c) To make recommendations to Executive regarding budgetary revisions and adjustments.
 - d) To submit monthly and annual financial reports to the Executive and present the annual financial reports to BGM.
 - e) To prepare an annual budget for presentation in preliminary draft to Executive and in draft to the BGM.
 - f) To recommend to the Executive the allowance for expenses incurred through attendance at BGM.
 - g) To serve in an advisory capacity to the Executive and to BGM in matters of finance and financial policy.
 - h) To invest funds in accordance with the financial policy of the Association.
- 2. To authorize purchase, lease or rental of property and equipment as directed by the Executive Council.
- 3. To make recommendations to the Executive Council regarding office space, renovations, maintenance, tenancy and the acquisition or disposal of property and equipment.
- 4. To administer the tendering policies of the Executive Council.
 - **NOTE:** The administrative staff members, subject to the review of the Finance and Property Committee, are to be responsible for processing expense claims at Convention and at all conferences.

C. The Budget Process

The Terms of Reference of the Finance Committee require that the Committee prepare an Annual Budget for presentation in preliminary draft to the Provincial Executive and in draft to the BGM.

The main elements of the process are as follows:

- 1. The budget process for the 2019-20 and 2020-21 budgets began with an initial discussion draft prepared and reviewed by NLTA staff in September 2018.
- 2. In October 2018 the discussion draft was reviewed by the Finance and Property Committee prior to presentation to Joint Council.
- 3. The discussion draft was then presented to Joint Council at the meeting of October 26-27, 2018. Branch Presidents were separated into groups where input was provided into the budget documents.
- 4. At a meeting held on November 29, 2018, the Finance and Property Committee reviewed the input from Joint Council.
- 5. The draft was provided to the March 8-9, 2019 meeting of Joint Council for further comment.
- 6. A final draft of the budgets for 2019-20 and 2020-21 was approved by Provincial Executive for presentation to the 2019 BGM.
- 7. The draft budgets for 2019-20 and 2020-21, as presented, at the 2019 BGM are subject to amendment during the BGM debate.

Section II

NLTA
Auditor Reports
2016-17 and 2017-18



Financial Statements

Newfoundland and Labrador Teachers' Association

August 31, 2017

Contents

	Page
Independent Auditors' Report	1-2
Statement of Operations	3
Statement of Changes in Fund Balances	4
Statement of Financial Position	5
Statement of Cash Flows	6
Notes to the Financial Statements	7-15
General Fund - Schedule of Expenses	16-17
Restricted Funds' Statement of Operations	18
Restricted Funds' Statement of Changes in Fund Balances	19
Restricted Funds' Statement of Financial Position	20
Restricted Funds' Statement of Cash Flows	21



Independent auditors' report

Grant Thornton LLP Suite 300 15 International Place St. John's, NL A1A 0L4

T +1 709 778 8800 F +1 709 722 7892 www.GrantThornton.ca

To the Members of Newfoundland and Labrador Teachers' Association,

We have audited the accompanying financial statements of Newfoundland and Labrador Teachers' Association, which comprise the statements of financial position as at August 31, 2017, and the statements of operations, statements of changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Newfoundland and Labrador Teachers' Association as at August 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John's, Canada

March 8, 2018

Chartered Professional Accountants

Grant Thornton LLP

Newfoundland and Labrador Teachers' Association Statement of Operations

Year Ended August 31			2017	2016
	General Fund (Pages 16-17)	Restricted Funds (Page 18)	Total	Total
Revenue				
Membership fees	\$ 5,407,907	\$ 472,499	\$ 5,880,406	\$ 6,338,459
Contributions	354,415	164,207	518,622	499,536
Government grants	246,361	-	246,361	266,216
Interest on investments	24,196	692,564	716,760	1,164,457
Miscellaneous	105,034	34,006	139,040	127,824
	6,137,913	<u>1,363,276</u>	7,501,189	8,396,492
Expenses				
Administration	2,359,996	26,458	2,386,454	2,146,490
Benefits and	- , ,	,	, ,	,,
economic services	1,352,736	-	1,352,736	1,389,789
Communications	754,114	_	754,114	776,761
Employee assistance	,		,	
program	_	84,619	84,619	74,619
Retired Teachers'		,	,	,
Association of NL	-	12,000	12,000	6,000
Branch operations	343,661	-	343,661	299,831
Investment fees	_	69,903	69,903	64,592
Professional development	628,377	28,940	657,317	628,757
Grievances and arbitration		213,080	213,080	136,877
Negotiations and	-	,		200,011
other lock-out	_	89,962	89,962	46,282
Public awareness strategy	_	692,362	692,362	1,043,393
	5,438,884	1,217,324	6,656,208	6,613,391
Excess of revenue over				
expenses before other				
items	699,029	145,952	844,981	1,783,101
Other items				
Increase in fair value of				
investments	_	531,015	<u>531,015</u>	293,961
		531,015	<u>531,015</u>	293,961
Excess of revenue over				
expenses	\$ 699,029	\$ 676,967	\$ 1,375,996	\$ 2,077,062

See accompanying notes to the financial statements.

Newfoundland and Labrador Teachers' Association Statement of Changes in Fund Balances

Year Ended August 31	2017	2016		
	General Fund	Restricted Funds (Page 19)	Total	Total
Fund balances, beginning of year	\$ 5,766,923	\$ 20,432,758	\$ 26,199,681	\$ 24,113,200
Excess of revenue over expenses	699,029	676,967	1,375,996	2,077,062
Actuarial re-measurements (Note 9)	(313,551)	-	(313,551)	9,419
Interfund transfers	(690,532)	690,532	_	
Fund balances, end of year	\$ 5,461,869	\$ 21,800,257	\$ 27,262,126	\$ 26,199,681

Newfoundland and Labrador Teachers' Association Statement of Financial Position

August 31	J 1					2017		2016
		neral Fund		estricted Funds Page 20)		Total		Total
Assets Current								
Cash and cash equivalents Receivables Receivable from		1,531 0,256	\$	-	\$	4,621,531 20,256	\$	4,643,850 12,434
General fund Insurance fund		- 1,758		980,415		980,415 51,758		944,936 43,242
Restricted funds Prepaids		1,708 9 <u>,060</u>		<u>-</u>		471,708 29,060		323,471 23,309
	5,19	4,313		980,415	(6,174,728		5,991,242
Investments (Note 4) Property and equipment (Note 5) Deferred pension costs (Note 9)	1,82.	7,312 3,075 1,429	21,	376,876		2,424,188 1,823,075 421,429		1,060,274 1,964,894 402,910
	\$ 8,480	6,129	\$ 22,	357,291	\$ 30	0,843,420	\$ 2	9,419,320
Liabilities								
Current Payables and accruals Payable to	\$ 58.	3,500	\$	85,326	\$	668,826	\$	566,828
General fund Restricted funds	986	- 0 <u>,415</u>		471 , 708		471,708 980,415		323,471 944,936
	1,56	3,915		557,034	:	2,120,949		1,835,235
Accrued severance pay Accrued benefit liability (Note 9)		5,432 4,913		- -		425,432 1,034,913		514,638 869,766
	3,02	4,2 60		557,034		3,581,294		3,219,639
Members' Equity	5,46	1 <u>,869</u>	21,	800,257	_2	7 <u>,262,126</u>	_2	<u>6,199,681</u>
	\$ 8,48	6,129	\$ 22,	357,291	\$ 30	0,843,420	\$ 2	9,419,320

Commitments (Note 8)

On behalf of the Board

President _____Treasurer

See accompanying notes to the financial statements.

Newfoundland and Labrador Teachers' Association Statement of Cash Flows

Year Ended August 31			2017	2016
Operating	General Fund	Restricted Funds (Page 21)	Total	Total
Excess of revenue over expenses Depreciation Deferred pension costs Accrued severance pay Accrued benefit liability Actuarial re-measurements	\$ 699,029 165,201 (18,519) (89,206) 165,147 (313,551)	\$ 676,967 - - - -	\$ 1,375,996 165,201 (18,519) (89,206) 165,147 (313,551)	\$ 2,077,062 164,794 (140,413) (27,816) 92,666 9,419
Change in non-cash operatin working capital (Note 7)	608,101 g (6,145)	676,967 86,054	1,285,068 	2,175,712 (214,823)
	601,956	763,021	1,364,977	1,960,889
Financing Advances to restricted fund Advances from general funds	(690,532) 5 (690,532)	690,532 690,532	(690,532) 690,532	(452,051) 452,051
Investing Increase (decrease) in investments Purchase of property and equipment Proceeds from sale	89,636 (23,379)	(1,453,553)	(1,363,917) (23,379)	(1,094,053) (37,162)
of property	66,257	(1,453,553)		<u>4,059</u> <u>(1,127,156)</u>
Net (decrease) increase in cash and cash equivalents	(22,319)	-	(22,319)	833,733
Cash and cash equivalents				
Beginning of year	4,643,850	=	4,643,850	3,810,117
End of year	\$ 4,621,531	\$	\$ 4,621,531	\$ 4,643,850

See accompanying notes to the financial statements.

August 31, 2017

1. Purpose of the organization

The Newfoundland and Labrador Teachers' Association is a provincial union and professional association, providing services collectively and individually to all teachers in Newfoundland and Labrador. These services include collective bargaining, handling of grievances and arbitrations, professional development, economic services and any other function deemed relevant by the membership. The Association is a not-for-profit corporation and is exempt from paying income tax under Subsection 149 (1) (K) of the Income Tax Act.

2. Summary of significant accounting policies

Basis of presentation

The Association has prepared these financial statements in accordance with Canadian Accounting Standards for not-for-profit organization (ASNPO).

Fund accounting

The Association follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's program delivery and administrative activities. The Fund reports all unrestricted resources. During 2017, the General Fund transferred \$690,532 to the Emergency Fund.

The Emergency Fund is responsible for any matters related to arbitration, negotiations, lock-outs or job actions, and any other approved emergency purposes. The Fund reports on the investments maintained for emergency job actions, as well as the expenses for the same. During 2017, the Emergency Fund received transfers of \$690,532 from the General Fund.

The Professional Development Fund utilizes interest earned to support professional development initiatives for teachers.

The Centennial Fund, created in 1990 to mark the 100th anniversary of the NLTA, utilizes interest earned to offset EAP counselling services, to provide an annual grant to the RTANL and to provide educational opportunities to teachers to enhance knowledge about teaching and learning.

The Reserve Fund is used to cover annual deficits in the General Fund. It is internally restricted to a minimum of 10% of current revenues in the General Fund.

The IT Strategy Fund was established to provide support for information technology upgrades within the Association.

August 31, 2017

2. Summary of significant accounting policies (cont'd.)

The purpose of the Safe Schools Fund is to promote whole-school community involvement in violence prevention activities that contribute to the development of a safe and caring learning environment.

The School Administrators' Council Professional Development Fund (SAC Fund) was established to hold a portion of school administrators' membership fees for the use of the Schools Administrators' Council to fund its programs.

The Presidential Housing Fund was established to assist in funding costs associated with future presidential housing benefits.

The Presidential Travel Fund was established to assist in funding costs associated with future presidential travel expenses.

Use of estimates

In preparing the Association's financial statements in conformity with Canadian accounting standards for not-for-profit organizations, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the year. Items requiring the use of significant estimates include deferred pension costs, accrued benefit liability, and rates of depreciation.

Revenue

Membership dues are recognized when collected. Investment income is recorded as it is earned.

Government grants and contributions for specific projects are recognized as the related expenses are incurred.

Reimbursements of costs from the Group Insurance Fund to the General Fund are recorded as the related costs are incurred and information to determine the Fund's proportionate share of the costs becomes readily available.

Depreciation

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution.

Rates of depreciation applied on a straight line basis to write-off the cost of property and equipment over their estimated lives are as follows:

Land improvements	10%
Buildings	2-5%
Building improvements	2.5 - 10%
Equipment	10%
Computer equipment	20%

August 31, 2017

2. Summary of significant accounting policies (cont'd.)

Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks (net of bank overdrafts). Bank borrowings are considered to be financing activities.

Investments

Investments are classified as held for trading and accounted for at fair value with changes in fair value recorded in excess of revenue over expenses. Fair value is determined using the quoted market value for publicly traded investments.

Accrued severance pay

Severance pay is calculated based upon years of service and current salary levels. The amount is payable when the employee ceases employment with the Association.

Accrued pension costs

Accrual of the costs of the Association's defined benefit pension plans are recorded monthly and adjusted annually based on actuaries' reports using the funding going concern valuation method. Pension expense includes the net of management's best estimate of the cost of benefits provided, interest cost of projected benefits, return on pension plan assets, as well as the best estimates of salary changes and retirement ages of employees. Pension plan assets are valued at market values. The discount rate used for determining deferred pension costs is the expected rate of return on plan assets.

Accrued employee future benefit liability

The Association provides post-retirement benefits in the form of extended life and health coverage to employees. The cost and obligations of these benefits earned by employees are actuarially determined using the funding going concern valuation method and management's best estimate of assumptions and future claim rates and costs.

Financial instruments

Initial measurement

The Association's financial instruments are measured at fair value when issued or acquired. For financial instruments subsequently measured at cost or amortized cost, fair value is adjusted by the amount of the related financing fees and transaction costs. Transaction costs and financing fees relating to financial instruments that are measured subsequently at fair value are recognized in operations in the year in which they are incurred.

Subsequent measurement

At each reporting date, the Association measures its financial assets and liabilities at cost or amortized cost (less impairment in the case of financial assets), except for equities quoted in an active market, which must be measured at fair value.

August 31, 2017

2. Summary of significant accounting policies (cont'd.)

The Association uses the effective interest rate method to amortize any premiums, discounts, transaction fees and financing fees to the statement of operations. The financial instruments measured at amortized cost are cash and cash equivalents, receivables and payables and accruals. The financial instruments measured at fair value are investments.

For financial assets measured at cost or amortized cost, the Association regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the Association determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of operations. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

Impairment of long-lived assets

Long-lived assets are reviewed for impairment upon the occurrence of events or changes in circumstances indicating that the value of the assets may not be recoverable, as measured by comparing their net book value to the estimated undiscounted cash flows generated by their use. Impaired assets are recorded at fair value, determined principally using discounted future cash flows expected from their use and eventual disposition.

3. Risk management

The Association's policy for managing significant risks includes policies, procedures and oversight designed to reduce the risks identified to an appropriate threshold. Management and the Board of Directors manage its investment portfolio in accordance with its long term investment policy. The investment risk inherent in its investment portfolio is managed through diversification in both asset classes and investments held. The Board is provided with timely and relevant reports on the management of significant risks. Significant risks managed by the Association include liquidity, credit, and market risks.

Liquidity risk

Liquidity risk is the risk that the Association will be unable to meet its contractual obligations and financial liabilities. The Association manages liquidity risk by monitoring its cash flows and ensuring that it has sufficient cash and marketable securities available to meet its obligations and liabilities.

Credit risk

Credit risk is the risk of loss associated with a counterparty's inability to fulfill its payment obligations. The Association's credit risk is attributable to receivables. Management believes that the credit risk concentration with respect to financial instruments included in receivables is remote.

August 31, 2017

3. Risk management (cont'd.)

Market risk

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates and equity prices.

Interest rate risk

Interest rate risk is the risk that the value of a financial security will fluctuate due to changes in market interest rates. The Association is exposed to interest rate risk through investment in fixed income securities. Interest rate risk is managed through diversification of fixed income securities through sector allocation and security duration. The Association holds fixed income securities totaling approximately 32.3% of its investments in the Fiera Balanced Integrated Fund with a market value of \$7,243,013 at year end.

Foreign exchange risk

The Association is exposed to foreign exchange risk on fluctuations related to equity investments that are denominated in a foreign currency. The Association manages this risk through diversification of its investment portfolio. The Association held foreign equities totaling approximately 26.4% of its investment in the Fiera Balanced Integrated Fund with a market value of \$5,919,986 at year end.

Price risk

The Association has exposure to price risk with respect to equity prices. Equity price risk is defined as the potential adverse impact on the Association's earnings due to movements in individual equity prices or general movements in the level of the stock market. The Association manages price risk through diversification of its investment portfolio. Its investment in the Fiera Balanced Integrated Fund had a total market value of \$22,424,188 at year end.

4. Investments	2	2017	2016			
	Cost	Market Value	Cost	Market Value		
General fund Restricted fund	\$ 1,047,312 	\$ 1,047,312 21,376,876	\$ 1,136,948 	\$ 1,136,948 		
	\$ 20,681,853	\$ 22,424,188	\$ 19,849,134	\$ 21,060,274		

5. Property and equipm	en	t			<u>2017</u>		<u>2016</u>
_		Cost	 ecumulated epreciation	<u>Bo</u>	Net ook Value	<u>B</u>	Net <u>ook Value</u>
Land improvements	\$	24,875 96,970	\$ 89,309	\$	24,875 7,661	\$	24,875 8,937
Buildings Building improvements Equipment		488,379 2,802,017 995,005	290,969 1,285,671 935,789		197,410 1,516,346 59,216		207,178 1,642,762 66,232
Computer equipment	\$	932,769 5,340,015	\$ 915,202 3,516,940	\$	17,567 1,823,075	\$	14,910 1,964,894

6. Bank indebtedness

The Association has a line of credit of \$250,000. The balance owing as at August 31, 2017 was \$Nil (August 31, 2016 - \$Nil).

7. Change in non-cash operating working capital						<u>2017</u>		<u>2016</u>
_	Gene Fu	eral <u>nd</u>		Restricted Funds (Page 21)		<u>Total</u>		Total
Receivables	(7,8	322)	\$	-	\$	(7,822)	\$	(12,053)
Receivable from	·							
General funds		-		(35,477)		(35,477)		(66,927)
Insurance fund	(8,5)	516)		_		(8,516)		(8,367)
Restricted funds	(148,2	237)		-		(148,237)		(44,390)
Prepaids	(5,7	751)		-		(5,751)		26,403
Payables and accruals	128,	704 [°]		(26,706)		(101,998)		(220,806)
Payable to general fund	Í	-		148,237		148,237		44,390
Payable to restricted fund	35,4	<u>177</u>		<u> </u>		35,477	_	66,927
9	(6,1	45)	\$	86,054	\$	79,909	\$	(214,823)

8. Commitments

The Association has commitments under a contract for legal services, and under rental leases for property rental, office and printing equipment to make payments as follows: 2018 - \$348,675; and 2019 - \$36,887

August 31, 2017

9. Employee future benefits

Defined benefit pension plan

The Association maintains a defined benefit pension plan for its support staff. The plan provides benefits based on length of service and average earnings.

There were no significant changes in the contractual elements of the plan during the years ended August 31, 2016 and August 31, 2017. Based on an actuarial valuation of the plan, completed as at December 31, 2016, the following results have been extrapolated for August 31, 2017.

	<u>2017</u>	<u>2016</u>
Accrued benefits obligation Fair value of plan assets	\$ 4,290,137 4,588,366	\$ 3,907,296 4,310,206
Funded status – plan surplus	298,229	402,910
Accrued special payments	123,200	-
Valuation allowance		
Deferred pension costs	\$ 421,429	\$ 402,910

The accrued benefit asset noted above was determined based on the going concern funding obligation and current service costs as permitted in Part III of the CPA Handbook Section 3463.

	<u>2017</u>	<u>2016</u>
Current service costs Finance income	\$ 37,475 (23,401)	\$ 40,656 (14,794)
Net pension expense	\$ 14,074	\$ 25,862
A structial to measurements should (anotited) to	<u>2017</u>	<u>2016</u>
Actuarial re-measurements charged (credited) to member's equity	\$ 219,136	\$ (36,304)

Significant actuarial assumptions used in calculating the net pension expense for the Association's funded pension plan were as follows:

	<u>2017</u>	<u>2016</u>
Discount rate	5.35%	5.90%
Long term rate of return on plan assets	5.35%	5.90%
Rate of increase in compensation levels	3.00%	3.50%

August 31, 2017

9. Employee future benefits (cont'd.)

Other post-employment benefits

The Association provides for coverage under the group life and group health plans upon retirement from active service for its employees.

The following results have been prepared based on a full actuarial valuation of the plans as at August 31, 2016 and extrapolated to August 31, 2017.

	<u>2017</u>		<u>2016</u>
Accrued benefits obligation Fair value of plan assets	\$ 1,034,913 	\$ 8	369 , 766
Funded status – plan deficit	(1,034,913)	(8	869,766)
Valuation allowance	-		
Accrued benefit liability	\$ (1,034,913)	\$ (8	369,766)

The accrued benefit liability noted above was determined based on the going concern funding obligation and current service costs as permitted in Part III of the CPA Handbook Section 3463.

	<u>2017</u>	<u>2016</u>
Current service costs Finance costs	\$ 25,371 51,873	\$ 27,813 46,420
Net benefit expense	\$ 77,244	\$ 74,233
	<u>2017</u>	<u>2016</u>
Actuarial re-measurements charged to member's equity	\$ 94,415	\$ 26,885

Significant actuarial assumptions used in calculating the accrued benefit liability and expense for these plans were as follows:

Group Life	<u>2017</u>	<u>2016</u>
Discount rate Rate of increase in	5.35%	5.90%
compensation levels	3.00%	3.50%

August 31, 2017

9. Employee future benefits (cont'd.)

Group Health 2017 2016 Discount rate 5.35% 5.90% Medical inflation rate 6.80% in 2017 6.95% in 2016 decreasing 0.15% decreasing 0.15% per year to 2029 and then per year to 2029 and then to 5.0% per year thereafter to 5.0% per year thereafter

10. Related party transactions

Revenue includes \$75,548 (2016 - \$73,737) from the Insurance Fund for its share of building operating expenses and pre-retirement seminars and \$278,867 (2016 - \$226,710) from the Insurance Fund for reimbursement of salaries.

These related party transactions were in the normal course of operations and were measured at their exchange amounts, which are the amounts of consideration established and agreed to by the related parties.

Schedule of Expenses

Year Ended August 31	2017	2016
Administration Building Canadian Teachers' Federation Conferences Conventions Executive General IT strategy Office Personnel President's office	\$ 342,450 157,840 37,991 311,866 109,247 119,140 65,000 163,975 818,580 233,907 \$ 2,359,996	\$ 332,769 162,893 38,416 3,036 75,822 122,098 110,000 166,625 779,115 280,238 \$ 2,071,012
Benefits and economic services Employee assistance program Lawyers' fees Non-program travel Personnel Pre-retirement sessions/financial information Resource Centre Standing committees	\$ 246,361 135,500 23,273 821,959 39,011 80,097 6,535 \$ 1,352,736	\$ 259,667 135,500 21,568 836,305 46,377 83,324 7,048 \$ 1,389,789
Communications Committees Education week Personnel Print plant Publicity and design Travel	\$ 1,164 22,462 261,298 380,173 84,587 4,430 \$ 754,114	\$ 2,621 17,270 259,309 408,974 83,229 5,358 \$ 776,761

Newfoundland and Labrador Teachers' Association General Fund

Schedule of Expenses (cont'd.)

Year Ended August 31	20	17	2016
Branch operations Branches Membership services	\$ 335,5 8,1		286,356 13,475
	\$ 343,6	<u>\$</u>	299,831
Professional development			
Conferences and resource materials Personnel Professional development programs Program and travel Special interest councils Standing committees	\$ 48,5 381,9 32,6 49,5 106,7 	60 04 58 42	45,679 365,711 28,943 34,348 111,329 9,697
	\$ 628,3	77 \$	595,707

|--|

2016 75,478 74,619 6,000 33,050 402,038 199,089 64,592 46,282 695,999 Total 507,077 1,147,585 28,578 1,882,329 136,877 1,043,393 1,480,291 293,961 **6**9: Total 472,499 164,207 84,619 12,000 145,952 531,015 676,967 2017 692,564 34,006 26,458 69,903 28,940 213,080 89,962 692,362 ,363,276 1,217,324 ↔ (3,000) 3,000 3,000 (3,000)Housing Presidential S 21,952 21,952 450 34,006 34,456 12,504 12,504 Professional Development Council Administrators' S Schools Fund 26 26 26 6,392 6,392 IT Strategy 6,392 6,392 (2,086)(2,086)Travel Fund 2,086 President's 2,086 206,132 Fund 13,680 13,680 110,734 95,398 Reserve 124,414 **(A)** 109,264 157,815 37,899 84,619 12,000 6,902 9,750 113,271 82,443 26,821 195,714 Centennial 69 Fund 39,153 7,172 19,190 26,362 28,767 41,558 Professional Development 39,153 12,791 42,149 (83,300) 472,499 213,080 89,962 296,729 Emergency 490,622 963,121 8,868 692,362 1,046,421 380,029 Year Ended August 31 S Increase in fair value Of investments Association of NL Employee assistance before other item Excess of revenue Excess of revenue Membership fees Retired Teachers' Negotiations and other lock-out Public awareness over expenses over expenses Investment fees development Administration Grievance and investments Contributions arbitrations Miscellaneous Professional program Other item Interest on strategy Expenses Revenue

2016

2017

Total	19,284,708	695,999	452,051	20,432,758
	\$ 19,			\$ 20,
Total	20,432,758	676,967	690,532	21,800,257
lential ousing Fund	205,530 \$	(3,000)	 	202,530 \$
Presidential Housing Fund	205	(3,		202
	∞	2	- 1	∽
Schools Administrators" Council Professional Development Fund	104,748	21,952		126,700
	∞			∞.
Safe Schools Fund	5,799	26		5,825
	\$€			\$>
IT Strategy Fund	575,635	6,392		582,027
	∞			S
President's Travel Fund	11,348	(2,086)		9,262
	⇔			\$>
Reserve Fund	3,482,571	206,132		\$ 3,688,703
	90⊨			99-
Centennial Fund	1,289,799	109,264		\$ 14,630,179 \$ 1,155,968 \$ 1,399,063
	\$0			\$>
Professional Development Fund	1,114,410 \$	41,558		1,155,968
l	\$0			\$>
Emergency Fund	13,642,918	296,729	690,532	14,630,179
	99 ⊨			€9:
	Fund balances beginning of year	Excess of revenue over expenses	Interfund transfers	Fund balances, end of year

Newfoundland and Labrador Teachers' Association	Restricted Funds' Statement of Financial Position Year Ended August 31	Schools Administrators' Council President's Safe Professional Presidential Schools Development Housing	\$ 9,262 \$ 582,027 \$ - \$ 26,531 \$ 202,530 \$ 980,415 \$ 94	.644 3,694,111 - 5,825 100,169 - 21,376,876 19,923,326	,644 \$ 3,694,287 \$ 9,262 \$ 582,027 \$ 5,825 \$ 126,700 \$ 202,530 \$ 22,357,291 \$ 20,868,262	1,378 \$ 1,381 \$ - \$ - \$ - \$ 85,326 \$ 112,033	<u>4,203</u> <u>4,203</u> <u> 471,708</u> <u>323,471</u>	5,581 5,584 557,034 435,504	,063 3,688,703 9,262 582,027 5,825 126,700 202,530 21,800,257 20,432,758	\$ 3.694.287 \$ 9.262 \$ 582.027 \$ 5.825
		Adr Pr	₩		€	₩				₩
		Safe Schools		5,825	5,825	ı		I	5,825	5,825
			₩		€	⇔				₩
		T Strategy	582,027		582,027	ı	1	ı	582,027	582,027
on						⇔				↔
ociati		President's Travel	9,262	'	9,262	ı	1	I	9,262	9,262
Ass)ti									₩.
hers'	Positic	Reserve	176	3,694,111		1,381	4,203	5,584	3,688,703	3,694,287
eac	cial	ب عام		4			3	77	53	
lor To	Finan	Centennial		1,404,644	1,404,644	1,37	4,20	5,58	1,399,063	1,404,64
rac	jo	r al	J	41	4 ♣	4 \$	21	9	∞	4
d Lab	ement	Professional Development		1,162,504	1,162,504	1,574	4,962	6,536	1,155,968	\$ 1,162,504 \$ 1,404,644
ano	Stat	Д	J 6	<i>κ</i> Ι	⇔	3	0	3	6	
lland	unds' (Emergency	159,889	15,009,623	\$ 15,169,512	80,993	458,340	539,333	14,630,17	\$ 15,169,512
nnd	d Fi		u ₩		₩	⇔	-		uity	ઝ
Newfor	Restricted Fu Year Ended August 31		Assets Current Receivable from general fund	Investments (Note 4)		Liabilities Current Payables and accruals	Payable to general fund		Members' Equity 14,630,179	

Newfoundland and Labrador Teachers' Association
Rectainted Hunds' Statement of Cash Flows

To a range of the	Year Ended August 31								2017	2016
Emergency	Professional 7 Development 1 Fund	Centennial Fund	Reserve Fund	President's Travel Fund	IT Strategy Fund	Safe Schools Fund	Schools Administrators Council Professional Development Fund	Presidential Housing Fund	Total	Total
Operating Excess of revenue over expenses \$ 296,729	\$ 41,558	\$ 109,264	206,132 \$	(2,086)	\$ 6,392 \$	26	\$ 21,952 \$.9	695,999
Change in non-cash operating working capital (Note 7) 113,891				2,086	(6,392)		(26,531)	3,000	86,054	79,435
410,620	41,558	109,264	206,132			26	(4,579)		763,021	775,434
Financing Advances from general fund 690,532			 						690,532	452,051
Investing (Increase) decrease in investments (1,101,152)	(41,558)	(109,264)	(206,132)			(26)	4,579		(1,453,553)	(1,227,485)
Net increase in cash and cash equivalents		1		ı	ı	1	ı	1	1	ı
Cash and cash equivalents										
Beginning of year		1							1	1
End of year	<i>↔</i>	₩	\$ ₽		₩.			\$	₩	



Financial Statements

Newfoundland and Labrador Teachers' Association

August 31, 2018

Contents

	Page
Independent Auditors' Report	1-2
Statement of Operations	3
Statement of Changes in Fund Balances	4
Statement of Financial Position	5
Statement of Cash Flows	6
Notes to the Financial Statements	7-15
General Fund - Schedule of Expenses	16-17
Restricted Funds' Statement of Operations	18
Restricted Funds' Statement of Changes in Fund Balances	19
Restricted Funds' Statement of Financial Position	20
Restricted Funds' Statement of Cash Flows	21



Independent auditors' report

Grant Thornton LLP Suite 300 15 International Place St. John's, NL A1A 0L4

T +1 709 778 8800 F +1 709 722 7892

To the Members of Newfoundland and Labrador Teachers' Association

We have audited the accompanying financial statements of Newfoundland and Labrador Teachers' Association, which comprise the statements of financial position as at August 31, 2018, and the statements of operations, statements of changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Newfoundland and Labrador Teachers' Association as at August 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John's, Canada

March 6, 2019

Chartered Professional Accountants

Grant Thornton LLP

Newfoundland and Labrador Teachers' Association Statement of Operations

Year Ended August 31		2018	2017
General Fund (Pages 16-17)	Restricted Funds (Page 18)	Total	Total
Revenue	.		* 5 6 6 6
Membership fees \$ 5,614,562	\$ 490,095	\$ 6,104,657	\$ 5,880,406
Contributions 311,628	174,799	486,427	518,622
Government grants 260,627 Interest on investments 92,222	4 622 260	260,627	246,361
•	1,633,268	1,725,490	716,760
Miscellaneous 101,735	33,186	<u>134,921</u>	<u>139,040</u>
6,380,774	2,331,348	8,712,122	7,501,189
Expenses			
Administration 1,902,511	152,907	2,055,418	2,386,454
Benefits and	132,307	2,033,410	2,300,434
economic services 1,368,729	-	1,368,729	1,352,736
Communications 712,066	_	712,066	754,114
Employee assistance		,	
program -	98,397	98,397	84,619
Retired Teachers'			,
Association of NL -	17,000	17,000	12,000
Branch operations 325,292	, -	325,292	343,661
Investment fees -	58,333	58,333	69,903
Professional development 557,814	26,386	584,200	657,317
Grievances and arbitration -	155,679	155,679	213,080
Negotiations and			
other lock-out -	86,930	86,930	89,962
Public awareness strategy	<u>700,033</u>	<u>700,033</u>	<u>692,362</u>
4 966 412	1 205 665	6 462 077	6 656 200
4,866,412	1,295,665	6,162,077	6,656,208
Excess of revenue over			
expenses before other			
items 1,514,362	1,035,683	2,550,045	844,981
1,014,002	1,000,000	2,000,040	044,001
Other item			
Increase in fair value of			
investments	525,609	525,609	<u>531,015</u>
Excess of revenue over			
expenses \$ 1,514,362	\$ 1,561,292	\$ 3,075,654	\$ 1,375,996

Newfoundland and Labrador Teachers' Association
Statement of Changes in Fund Balances

Year Ended August 31 2018 2017 Restricted General **Funds Total** Fund (Page 19) <u>Total</u> Fund balances, \$27,262,126 beginning of year \$ 5,461,869 \$21,800,257 \$26,199,681 Excess of revenue over expenses 1,514,362 1,561,292 3,075,654 1,375,996 Actuarial re-measurements (159,483)(Note 9) (159,483)(313,551)Interfund transfers (349,515)349,515 Fund balances, end of year \$ 6,467,233 \$23,711,064 \$30,178,297 \$27,262,126

Newfoundland and Labrador Teachers' Association Statement of Financial Position

August 31			2018	2017
Assets	General Fund	Restricted Funds (Page 20)	Total	Total
Current Cash and cash equivalents Receivables Receivable from	\$ 5,190,182 21,040	\$ - -	\$ 5,190,182 21,040	\$ 4,621,531 20,256
General fund Insurance fund Restricted funds Prepaids	66,145 636,929 1,422	767,236 - - 272,955	767,236 66,145 636,929 274,377	980,415 51,758 471,708 29,060
	5,915,718	1,040,191	6,955,909	6,174,728
Investments (Note 4) Property and equipment (Note 5) Deferred pension costs (Note 9)	1,050,314 1,687,660 539,592	23,318,885 - 	24,369,199 1,687,660 539,592	22,424,188 1,823,075 421,429
	\$ 9,193,284	\$24,359,076	\$33,552,360	\$30,843,420
Liabilities Current				
Payables and accruals Payable to General fund Restricted funds	\$ 442,967 <u>767,236</u> 1,210,203	\$ 11,083 636,929 	\$ 454,050 636,929 767,236 1,858,215	\$ 668,826 471,708 980,415 2,120,949
Accrued severance pay Accrued benefit liability (Note 9)	402,128 	- -	402,128 1,113,720	425,432 1,034,913
Manual Survivo	2,726,051	648,012	3,374,063	3,581,294
Members' Equity Internally restricted Externally restricted Unrestricted	- - 6,467,233	23,593,242 117,822	23,593,242 117,822 6,467,233	21,667,732 132,525 5,461,869
	6,467,233 \$ 9,193,284	23,711,064 \$24,359,076	30,178,297 \$33,552,360	27,262,126 \$30,843,420

Commitments (Note 8)

On behalf of the Board

President _____Treasurer

Newfoundland and Labrador Teachers' Association Statement of Cash Flows

Year Ended August 31			2018	2017
Operating	General Fund	Restricted Funds (Page 21)	Total	Total
Depreciation Deferred pension costs Accrued severance pay Accrued benefit liability	,514,362 169,913 (118,165) (23,304) 78,807 (159,483)	\$ 1,561,292 - - - - -	\$ 3,075,654 169,913 (118,165) (23,304) 78,807 (159,483)	\$ 1,375,996 165,201 (18,519) (89,206) 165,147 (313,551)
1,	,462,130	1,561,292	3,023,422	1,285,068
	(506,466) 955,664	31,202 1,592,494	(475,264) 2,548,158	<u>79,909</u> <u>1,364,977</u>
Financing Advances to restricted fund Advances from general funds	(349,515) <u>-</u>	- <u>349,515</u>	(349,515) 349,515	(690,532) 690,532
((349,515)	<u>349,515</u>		
Investing Increase in investments Purchase of property and	(3,002)	(1,942,009)	(1,945,011)	(1,363,917)
equipment	(34,496)		(34,496)	(23,379)
	(37,498)	(1,942,009)	(1,979,507)	(1,387,296)
Net increase (decrease) in cash and cash equivalents	568,651	-	568,651	(22,319)
Cash and cash equivalents	004.504		4.004.704	4.040.075
	<u>,621,531</u>		4,621,531	4,643,850
End of year \$ 5,	,190,182	<u> -</u>	\$ 5,190,182	\$ 4,621,531

August 31, 2018

1. Purpose of the organization

The Newfoundland and Labrador Teachers' Association is a provincial union and professional association, providing services collectively and individually to all teachers in Newfoundland and Labrador. These services include collective bargaining, handling of grievances and arbitrations, professional development, economic services and any other function deemed relevant by the membership. The Association is a not-for-profit corporation and is exempt from paying income tax under Subsection 149 (1) (K) of the Income Tax Act.

2. Summary of significant accounting policies

Basis of presentation

The Association has prepared these financial statements in accordance with Canadian Accounting Standards for not-for-profit organization (ASNPO).

Fund accounting

The General Fund accounts for the organization's program delivery and administrative activities. The Fund reports all unrestricted resources. During 2018, the General Fund transferred \$349,515 to the Emergency Fund.

The Emergency Fund is responsible for any matters related to arbitration, negotiations, lockouts or job actions, and any other approved emergency purposes. The Fund reports on the investments maintained for emergency job actions, as well as the expenses for the same. During 2018, the Emergency Fund received transfers of \$349,515 from the General Fund.

The Professional Development Fund utilizes interest earned to support professional development initiatives for teachers.

The Centennial Fund, created in 1990 to mark the 100th anniversary of the NLTA, utilizes interest earned to offset EAP counselling services, to provide an annual grant to the RTANL and to provide educational opportunities to teachers to enhance knowledge about teaching and learning.

The Reserve Fund is used to cover annual deficits in the General Fund. It is internally restricted to a minimum of 10% of current revenues in the General Fund.

The IT Strategy Fund was established to provide support for information technology upgrades within the Association.

The purpose of the Safe Schools Fund is to promote whole-school community involvement in violence prevention activities that contribute to the development of a safe and caring learning environment.

August 31, 2018

2. Summary of significant accounting policies (cont'd.)

The School Administrators' Council and Newfoundland and Labrador Counsellors' and Psychologists' Association Professional Development Fund (SAC/NLCPA Fund) was established to hold a portion of school administrators' and NLCPA members' membership fees for the use of the School Administrators' Council and the NLCPA to fund their programs.

The Presidential Housing Fund was established to assist in funding costs associated with future presidential housing benefits.

The Presidential Travel Fund was established to assist in funding costs associated with future presidential travel expenses.

Use of estimates

In preparing the Association's financial statements in conformity with Canadian accounting standards for not-for-profit organizations, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the year. Items requiring the use of significant estimates include deferred pension costs, accrued benefit liability, and rates of depreciation.

Revenue

Membership dues are recognized when collected. Investment income is recorded as it is earned.

Government grants and contributions for specific projects are recognized using the deferral method of accounting for contributions. Under this method, contributions restricted for future period expenses are deferred and are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Reimbursements of costs from the Group Insurance Fund to the General Fund are recorded as the related costs are incurred and information to determine the Fund's proportionate share of the costs becomes readily available.

Depreciation

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution.

Rates of depreciation applied on a straight line basis to write-off the cost of property and equipment over their estimated lives are as follows:

Land improvements	10%
Buildings	2%
Building improvements	2.5 - 10%
Equipment	10%
Computer equipment	20%

August 31, 2018

2. Summary of significant accounting policies (cont'd.)

Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks (net of bank overdrafts). Bank borrowings are considered to be financing activities.

Investments

Investments are classified as held for trading and accounted for at fair value with changes in fair value recorded in excess of revenue over expenses. Fair value is determined using the quoted market value for publicly traded investments.

Accrued severance pay

Severance pay is calculated based upon years of service and current salary levels. The amount is payable when the employee ceases employment with the Association.

Accrued pension costs

Accrual of the costs of the Association's defined benefit pension plans are recorded monthly and adjusted annually based on actuaries' reports using the funding going concern valuation method. Pension expense includes the net of management's best estimate of the cost of benefits provided, interest cost of projected benefits, return on pension plan assets, as well as the best estimates of salary changes and retirement ages of employees. Pension plan assets are valued at market values. The discount rate used for determining deferred pension costs is the expected rate of return on plan assets.

Accrued employee future benefit liability

The Association provides post-retirement benefits in the form of extended life and health coverage to employees. The cost and obligations of these benefits earned by employees are actuarially determined using the funding going concern valuation method and management's best estimate of assumptions and future claim rates and costs.

Financial instruments

Initial measurement

The Association's financial instruments are measured at fair value when issued or acquired. For financial instruments subsequently measured at cost or amortized cost, fair value is adjusted by the amount of the related financing fees and transaction costs. Transaction costs and financing fees relating to financial instruments that are measured subsequently at fair value are recognized in operations in the year in which they are incurred.

Subsequent measurement

At each reporting date, the Association measures its financial assets and liabilities at cost or amortized cost (less impairment in the case of financial assets), except for equities quoted in an active market, which must be measured at fair value.

August 31, 2018

2. Summary of significant accounting policies (cont'd.)

The Association uses the effective interest rate method to amortize any premiums, discounts, transaction fees and financing fees to the statement of operations. The financial instruments measured at amortized cost are cash and cash equivalents, receivables and payables and accruals. The financial instruments measured at fair value are investments.

For financial assets measured at cost or amortized cost, the Association regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the Association determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of operations. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

Impairment of long-lived assets

Long-lived assets are reviewed for impairment upon the occurrence of events or changes in circumstances indicating that the value of the assets may not be recoverable, as measured by comparing their net book value to the estimated undiscounted cash flows generated by their use. Impaired assets are recorded at fair value, determined principally using discounted future cash flows expected from their use and eventual disposition.

3. Risk management

The Association's policy for managing significant risks includes policies, procedures and oversight designed to reduce the risks identified to an appropriate threshold. Management and the Board of Directors manage its investment portfolio in accordance with its long term investment policy. The investment risk inherent in its investment portfolio is managed through diversification in both asset classes and investments held. The Board is provided with timely and relevant reports on the management of significant risks. Significant risks managed by the Association include liquidity, credit, and market risks.

Liquidity risk

Liquidity risk is the risk that the Association will be unable to meet its contractual obligations and financial liabilities. The Association manages liquidity risk by monitoring its cash flows and ensuring that it has sufficient cash and marketable securities available to meet its obligations and liabilities.

Credit risk

Credit risk is the risk of loss associated with a counterparty's inability to fulfill its payment obligations. The Association's credit risk is attributable to receivables. Management believes that the credit risk concentration with respect to financial instruments included in receivables is remote.

August 31, 2018

3. Risk management (cont'd.)

Market risk

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates and equity prices.

Interest rate risk

Interest rate risk is the risk that the value of a financial security will fluctuate due to changes in market interest rates. The Association is exposed to interest rate risk through investment in fixed income securities. Interest rate risk is managed through diversification of fixed income securities through sector allocation and security duration. The Association holds fixed income securities totaling approximately 32.2% of its investments in the Fiera Balanced Integrated Fund with a market value of \$7,846,882 at year end.

Foreign exchange risk

The Association is exposed to foreign exchange risk on fluctuations related to equity investments that are denominated in a foreign currency. The Association manages this risk through diversification of its investment portfolio. The Association held foreign equities totaling approximately 24.2% of its investment in the Fiera Balanced Integrated Fund with a market value of \$5,897,347 at year end.

Price risk

The Association has exposure to price risk with respect to equity prices. Equity price risk is defined as the potential adverse impact on the Association's earnings due to movements in individual equity prices or general movements in the level of the stock market. The Association manages price risk through diversification of its investment portfolio. Its investment in the Fiera Balanced Integrated Fund had a total market value of \$24,369,199 at year end.

4. Ir	nvestments	2	2018	201	7
		Cost	Market Value	Cost	Market Value
General for Restricted		\$ 1,050,314 21,050,933	\$ 1,050,314 23,318,885	\$ 1,047,312 19,634,541	\$ 1,047,312 21,376,876
		\$22,101,247	\$24,369,199	\$20,681,853	\$22,424,188

August 31, 2018

5. Property and equip	men	t				<u>2018</u>		<u>2017</u>
		Cost		mulated eciation	Во	Net ok Value	<u>Bo</u>	Net ok Value
Land Land improvements Buildings Building improvements Equipment Computer equipment		24,875 96,970 506,087 2,802,017 ,002,474 942,090 5,374,513	1,4 9 9	90,586 800,825 112,058 952,610 930,774 686,853		24,875 6,384 205,262 ,389,959 49,864 11,316 ,687,660		24,875 7,661 197,410 ,516,346 59,216 17,567 ,823,075

6. Bank indebtedness

The Association has a line of credit of \$250,000. The balance owing as at August 31, 2018 was \$Nil (August 31, 2017 - \$Nil).

7. Change in non-cas	7. Change in non-cash operating working capital			<u>2018</u>	<u>2017</u>	
		General Fund		Restricted Funds (Page 21)	 Total	 Total
Receivables Receivable from General fund Insurance fund Restricted funds Prepaids Payables and accruals Payable to general fund Payable to restricted fund	\$	(784) - (14,387) (165,221) 27,638 (140,533) - (213,179)	\$	213,179 - (272,955) (74,243) 165,221	\$ (784) 213,179 (14,387) (165,221) (245,317) (214,776) 165,221 (213,179)	\$ (7,822) (35,477) (8,516) (148,237) (5,751) 101,998 148,237 35,477
•	\$	(506,466)	\$	31,202	\$ (475,264)	\$ 79,909

8. Commitments

The Association is committed under a contract for legal services and under rental leases for property and printing equipment to make payments as follows: 2019 - \$319,287; 2020 - \$262,441; and 2021 - \$265,008.

August 31, 2018

9. Employee future benefits

Defined benefit pension plan

The Association maintains a defined benefit pension plan for its support staff. The plan provides benefits based on length of service and average earnings.

There were no significant changes in the contractual elements of the plan during the years ended August 31, 2017 and August 31, 2018. Based on an actuarial valuation of the plan, completed as at December 31, 2017, the following results have been extrapolated for August 31, 2018.

	<u>2018</u>	<u>2017</u>
Accrued benefits obligation Fair value of plan assets	\$ 4,377,212 	\$ 4,290,137 4,588,366
Funded status – plan surplus	927,407	298,229
Accrued special payments	-	123,200
Valuation allowance	<u>387,815</u>	
Deferred pension costs	\$ 539,592	\$ 421,429

The accrued benefit asset noted above was determined based on the going concern funding obligation and current service costs as permitted in Part III of the CPA Handbook Section 3463.

	<u>2018</u>	<u>2017</u>
Current service costs Finance income	\$ 36,514 (23,473)	\$ 37,475 (23,401)
Net pension expense	\$ 13,041	\$ 14,074
Actuarial re-measurements charged (credited) to	<u>2018</u>	<u>2017</u>
member's equity	\$ 159,483	\$ 219,136

Significant actuarial assumptions used in calculating the net pension expense for the Association's funded pension plan were as follows:

<u>2018</u>	<u>2017</u>
5.35%	5.35%
5.35%	5.35%
3.00%	3.00%
	5.35% 5.35%

August 31, 2018

9. Employee future benefits (cont'd.)

Other post-employment benefits

The Association provides for coverage under the group life and group health plans upon retirement from active service for its employees.

The following results have been prepared based on a full actuarial valuation of the plans as at August 31, 2016 and extrapolated to August 31, 2018.

	<u>2018</u>	<u>2017</u>
Accrued benefits obligation Fair value of plan assets	\$ 1,113,720 	\$ 1,034,913
Funded status – plan deficit	(1,113,720)	(1,034,913)
Valuation allowance	-	
Accrued benefit liability	\$(1,113,720)	\$(1,034,913)

The accrued benefit liability noted above was determined based on the going concern funding obligation and current service costs as permitted in Part III of the CPA Handbook Section 3463.

	<u>2018</u>	<u>2017</u>
Current service costs Finance costs	\$ 30,566 55,979	\$ 25,371 51,873
Net benefit expense	\$ 86,545	\$ 77,244
	<u>2018</u>	<u>2017</u>
Actuarial re-measurements charged to member's equity	\$ 	\$ 94,415

Significant actuarial assumptions used in calculating the accrued benefit liability and expense for these plans were as follows:

Group Life	<u>2018</u>	<u>2017</u>
Discount rate	5.35%	5.35%
Rate of increase in		
compensation levels	3.00%	3.00%

August 31, 2018

9. Employee future benefits (cont'd.)

 Group Health
 2018
 2017

 Discount rate
 5.35%
 5.35%

Medical inflation rate **7.825% in 2018** 6.80% in 2017 **decreasing 0.175%** decreasing 0.15%

per year to 2029 and then

to 2037 and then to 5.0% per year

to 4.5% per year thereafter

thereafter

10. Related party transactions

Revenue includes \$86,397 (2017 - \$75,548) from the Insurance Fund for its share of building operating expenses and pre-retirement seminars and \$225,231 (2017 - \$278,867) from the Insurance Fund for reimbursement of salaries.

These related party transactions were in the normal course of operations and were measured at their exchange amounts, which are the amounts of consideration established and agreed to by the related parties.

Schedule of Expenses

Year Ended August 31	2018	2017
Administration Building Canadian Teachers' Federation Conferences Conventions Executive General IT strategy Office Personnel President's office	\$ 344,458 161,870 35,753 1,464 73,532 106,975 - 175,878 777,087 225,494 \$ 1,902,511	\$ 342,450 157,840 37,991 311,866 109,247 119,140 65,000 163,975 818,580 233,907 \$ 2,359,996
Benefits and economic services Employee assistance program Lawyers' fees Non-program travel Personnel Pre-retirement sessions/financial information Resource Centre Standing committees	\$ 260,627 135,500 16,946 810,799 61,689 76,053 7,115 \$ 1,368,729	\$ 246,361 135,500 23,273 821,959 39,011 80,097 6,535 \$ 1,352,736
Communications Committees Education week Personnel Print plant Publicity and design Travel	\$ 4,422 23,417 255,818 321,317 99,779 7,313 \$ 712,066	\$ 1,164 22,462 261,298 380,173 84,587 4,430 \$ 754,114

Newfoundland and Labrador Teachers' Association General Fund Schedule of Expenses (cont'd.)

Schedule of Expenses (cont'd.) Year Ended August 31		2018	2017
Branch operations Branches Membership services	\$ \$_	317,105 8,187 325,292	\$ 335,511 8,150 343,661
Professional development Conferences and resource materials Personnel Professional development programs Program and travel Special interest councils Standing committees	\$	50,030 365,895 21,312 23,963 83,894 12,720	\$ 48,555 381,960 32,604 49,558 106,742 8,958
	\$	557,814	\$ 628,377

it of Operations	
estricted Funds' Statemen	Year Ended August 31
	Restricted Funds' Statement of Operations

Total	472,499 164,207	692,564 34,006	1,363,276	26,458	84,619	12,000 69,903	28,940	213,080	89,962	692,362	1,217,324	145,952	531,015	676,967
Total	490,095 \$ 174,799	1,633,268 33,186	2,331,348	152,907	98,397	17,000 58,333	26,386	155,679	86,930	700,033	1,295,665	1,035,683	525,609	1,561,292 \$
Presidential Housing Fund	↔ '''	3,358	3,358	24,175	1		•	ı	ı		24,175	(20,817)	 	(20,817) \$
SAC/NLCPA Fund	↔ ' '	2,091 33,186	35,277	50,076	•		•	•	•		50,076	(14,799)	 	(14,799) \$
Safe Schools (Fund	\$	96	96		1		•	1	1	 	' 	96	1	\$ 96
IT Strategy Fund	⇔ '''	' '		57,060			•	1			57,060	(57,060)	'	\$ (090'25)
President's Travel Fund	⇔ ' '	' '	 	•	1		•	ı	ı	'	' 	ı	'	⇔ I
Reserve Fund	↔ ' '	276,486	276,486	ı		-11,570		•	•		11,570	264,916	107,570	372,486 \$
Centennial Fund	\$ - \$	85,877	245,676	•	98,397	17,000 6,229	9,250	•	•		130,876	114,800	30,258	145,058 \$
Professional Development Fund	. 15,000	85,890	100,890	15,000	1	6,384	17,136	1	1		38,520	62,370	32,470	\$ 94,840 \$
Emergency Fund	490,095	1,179,470	1,669,565	965'9	•	34,150	٠	155,679	86,930	700,033	983,388	686,177	e 355,311	1,041,488
	Kevenue Membership fees \$ Contributions	Interest on investments Miscellaneous		Expenses Administration	Employee assistance program	Retired Teachers Association of NL Investment fees	development	Grievance and arbitrations	other lock-out	Public awareness strategy		Excess of revenue over expenses before other item	Other item Increase in fair value of investments	Excess (deficiency) of revenue over expenses \$

Newfoundland and Labrador Teachers' Association	Restricted Funds' Statement of Changes in Fund Balances	Jst 31
Newfoundland and L	Restricted Funds' St	Year Ended August 31

Total	\$ 20,432,758	676,967	690,532	\$ 21,800,257
Total	202,530 \$ 21,800,257 \$ 20,432,758	1,561,292	349,515	\$ 23,711,064
Presidential Housing Fund	202,530	(20,817)		181,713
	↔			↔
SAC/NLCPA Fund	126,700 \$	(14,799)	1	111,901
8	↔			↔
Safe Schools Fund	5,825	96		5,921
	↔			↔
IT Strategy Fund	582,027	(57,060)	1	524,967
	↔			↔
President's Travel Fund	9,262	1		9,262
	↔			↔
Reserve Fund	3,688,703	372,486		4,061,189
	↔		l	↔
Centennial Fund	1,399,063	145,058		1,544,121
	↔	_		↔
Professional Development Fund	1,155,968	94,840		1,250,808
I	⇔	~		↔
Emergency Fund	\$ 14,630,179 \$ 1,155,968 \$ 1,399,063 \$ 3,688,703	1,041,488	349,515	\$ 16,021,182 \$ 1,250,808 \$ 1,544,121 \$ 4,061,189
I		ncy)	1	
	Fund balances beginning of year	Excess (deficiency) of revenue over expenses	Interfund transfers	Fund balances, end of year

Newfoundland and Labrador Teachers' Association	Restricted Funds' Statement of Financial Position

2017 85,326 Total 980,415 980,415 21,376,876 471,708 557,034 21,667,732 132,525 21,800,257 \$ 22,357,291 \$22,357,291 S ᡐ 11,083 636,929 2018 Total 272,955 767,236 \$ 24,359,076 23,318,885 \$ 24,359,076 648,012 23,593,242 1,040,191 117,822 23,711,064 ₩ ↔ Housing Fund 181,713 181,713 181,713 Presidential 181,713 181,713 181,713 छ S ↔ ᡐ Fund SAC/NLCPA 111,901 111,901 111,901 111,901 111,901 S S S S Schools Fund Safe 5,921 5,921 5,921 5,921 5,921 S ↔ S 8 IT Strategy Fund 524,967 524,967 524,967 524,967 524,967 524,967 တ မှ s S Fund 9,262 9,262 9,262 Travel 9,262 **President's** 9,262 9,262 छ 8 S S Fund 176 176 1,381 4,203 5,584 Reserve \$ 4,066,773 4,061,189 4,061,189 4,066,773 4,066,597 တ တ S Fund 4,203 5,580 1,377 \$ 1,549,701 \$ 1,549,701 Centennial 1,549,701 1,544,121 1,544,121 S s Fund 2,333 6,536 4,203 Professional Development 1,257,344 1,250,808 1,250,808 \$ 1,257,344 \$ 1,257,344 တ S 51,118 272,955 5,992 Fund 630,312 Emergency 324,073 \$ 16,651,494 624,320 16,021,182 16,327,421 16,021,182 \$ 16,651,494 Year Ended August 31 S Members' Equity Receivable from general fund general fund Payables and restricted restricted Investments áccruals Payable to Externally Internally Prepaids Liabilities (Note 4) Current Assets

lewfoundland and Labrador Teachers' Association	t of Cash Flows
Newfoundland and Lab	Restricted Funds' Statement of Cash Flows

Year Ended August 31	1 1	ומוכוווכווו	0 0	<u>-</u>	S A						2018	2017
	Emergency Fund	Professional Development Fund	Centennial Fund	la br	Reserve	President's Travel Fund	IT Strategy Fund	Safe Schools Fund	SAC/NLCPA Fund	Presidential Housing Fund	Total	Total
Operating Excess (deficiency) of revenue over expenses \$	1,041,488	\$ 94,840	\$ 145,058	\$	372,486	. ↔	\$ (57,060) \$	96	\$ (14,799)	\$ (20,817)	\$ 1,561,292	\$ 676,967
Change in non-cash operating working capital (Note 7)	(73,205)			1 '1	'		27,060		26,530	20,817	31,202	86,054
	968,283	94,840	145,058	 <u> </u> 	372,486		 	96	11,731		1,592,494	763,021
Financing Advances from general fund	349,515	'		 					"		349,515	690,532
Investing Increase in investments ((1,317,798)	(94,840)	(145,058)	[8]	(372,486)			(96)	(11,731)		(1,942,009)	(1,453,553)
Net increase in cash and cash equivalents	•	'			•	1	ı	•	'	ı	,	1
Cash and cash equivalents												
Beginning of year				 			 					
End of year		₩	€	ν		₩	· · · · · · · · · · · · · · · · · · ·		€	₩	₩	€

Section III

Historical Data on NLTA Finances

A. General Operations Income & Expenditures 1986/87 - 2017/18

Year	Total Income	Total Expenditures	Yearly Surplus (Deficit)	Inter-fund Transfers & Accounting Policy	Accumulated Surplus/Deficit
2017-2018	\$6,380,774	\$4,866,412	\$1,514,362	(\$508,998)	\$6,467,233
2016-2017	6,137,913	5,438,884	699,029	(1,004,083)	5,461,869
2015-2016	6,514,163	5,133,100	1,381,063	(442,632)	5,766,923
2014-2015	6,187,317	5,283,215	904,102	(620,979)	4,828,492
2013-2014	6,192,004	5,148,455	1,043,549	(587,586)	4,545,369
2012-2013	6,208,737	5,444,626	764,111	(690,274)	4,089,406
2011-2012	6,100,637	4,899,138	1,201,499	(357,697)	4,010,049
2010-2011	5,740,991	5,045,598	695,393	(585,153)	3,166,247
2009-2010	5,534,599	4,384,293	1,150,306	(437,629)	3,056,007
2008-2009	5,456,702	4,639,252	817,450	(418,484)	2,343,330
2007-2008	4,966,867	4,149,900	816,967	(517,267)	1,944,364
2006-2007	4,719,138	4,233,167	485,971	(959,451)	1,644,664
2005-2006	4,619,308	3,980,011	639,297	(7,000)	2,118,144
2004-2005	3,872,163	4,077,890	(205,727)		1,485,847
2003-2004	3,960,752	3,881,407	79,345		1,581,574
2002-2003	3,871,108	4,109,828	(238,720)		1,632,229
2001-2002	3,739,317	3,580,184	159,133		2,056,949
2000-2001	3,565,396	3,544,238	(306,572)		1,997,816
1999-2000	3,503,356	3,169,095	334,261		2,304,388
1998-1999	3,618,210	3,504,109	114,101		1,970,127
1997-1998	3,530,531	3,197,846	332,685		1,856,026
1996-1997	3,747,531	3,598,940	148,591		1,523,341
1995-1996	3,797,298	3,614,351	182,947		1,374,750
1994-1995	4,126,069	3,593,644	532,425		1,413,159
1993-1994	3,521,820	3,758,975	(237,155)		880,734
1992-1993	4,178,277	3,880,021	298,256		1,117,889
1991-1992	3,718,009	3,781,052	(63,043)		958,811
1990-1991	3,503,498	3,549,432	(45,934)		1,031,995
1989-1990	3,329,786	3,403,001	(73,215)		1,138,562
1988-1989	3,054,607	3,149,472	(94,865)		1,173,117
1987-1988	3,039,221	2,973,837	65,384		1,251,634
1986-1987	2,728,378	2,537,303	191,075		1,003,135

В.

Emergency Fund 1984/85 – 2017/18

Year	Revenue	Expenses	Inter-fund Transfers & Accounting Policy	Accumulated Surplus (Deficit)
2017-2018	\$1,669,565	\$983,388	\$704,826	\$16,021,182
2016-2017	963,121	1,046421	1,070,561	14,630,532
2015-2016	1,325,833	1,273,323	671,552	13,642,918
2014-2015	1,690,636	648,466	(55,842)	12,918,856
2013-2014	1,001,463	425,792	1,653,815	11,932,528
2012-2013	736,403	364,953	1,184,153	9,703,042
2011-2012	945,882	331,962	182,401	8,147,439
2010-2011	661,008	248,961	630,983	7,351,118
2009-2010	603,084	214,713	529,751	6,308,088
2008-2009	554,792	344,146	126,644	5,389,966
2007-2008	1,194,846	205,113	523,613	5,052,676
2006-2007	555,567	613,260	127,859	3,539,330
2005-2006	491,961	428,110		3,469,164
2004-2005	297,581	253,847		3,405,313
2003-2004	318,047	498,259		3,361,579
2002-2003	383,730	230,588		3,541,791
2001-2002	318,306	592,013		3,388,649
2000-2001	440,103	326,837		3,662,356
1999-2000	331,282	365,217		3,549,090
1998-1999	323,094	292,941		3,583,025
1997-1998	417,608	450,224		3,552,872
1996-1997	358,968	371,821		3,585,488
1995-1996	371,369	215,605		3,598,341
1994-1995	367,810	192,745		3,221,221
1993-1994	575,648	7,724,684		3,046,156
1992-1993	809,171	1,228,664		10,195,192
1991-1992	960,488	403,115		10,614,685
1990-1991	1,063,151	1,494,875		10,057,352
1989-1990	1,688,120	547,686		10,489,076
1988-1989	1,586,222	226,383		9,437,482
1987-1988	1,335,850	234,360		8,077,643
1986-1987	1,174,825	142,431		6,979,700
1985-1986	1,206,728	779,878		5,954,500
1984-1985	1,237,912	343,493		5,559,946

C.

Reserve Fund 1993/94 – 2017/18

		1993/94 – 201	.//18	
Year	Total Income	Total Expenditures	Inter-fund Transfers & Accounting Policy	Accumulated Surplus (Deficit)
2017-2018	\$276,486	\$11,570	\$107,570	\$4,061,189
2016-2017	124,414	13,680	95,398	3,688,703
2015-2016	199,922	12,823	252,067	3,482,571
2014-2015	311,293	12,485	(118,411)	3,230,504
2013-2014	140,709	14,230	358,791	3,050,107
2012-2013	73,006	10,462	176,493	2,564,837
2011-2012	147,928	14,265	(51,933)	2,325,800
2010-2011	72,480	10,677	33,544	2,244,070
2009-2010	61,837	9,815	50,929	2,148,723
2007-2008	409,715	12,291	(282,430)	2,138,486
2006-2007	42,293	11,804	800,000	2,023,492
2005-2006	40,269	6,226		1,193,003
2004-2005	17,735	966		1,158,960
2003-2004	19,602	932		1,142,191
2002-2003	200,160	949		1,123,521
2001-2002	135,257	1,014		924,310
2000-2001	350,389	863		790,067
1999-2000	100,209	905		440,541
1998-1999	16,279	120,191		341,237
1997-1998	104,811	31,557		445,149
1996-1997	9,194	77,502		371,895
1995-1996	20,202	803		440,203
1994-1995	8,405	803		420,804
1993-1994	1,491	800		413,202

D.

Professional Development Fund 1998/99 – 2017/18

Year	Total Income	Total Expenditures	Transfers & New Accounting Policy	Accumulated Surplus (Deficit)
2017-2018	\$100,890	\$38,520	\$32,740	\$1,250,808
2016-2017	39,153	26,362	28,767	1,155,968
2015-2016	111,032	46,740	55,419	1,114,410
2014-2015	101,778	42,337	(38,932)	1,058,991
2013-2014	46,872	28,343	116,260	1,038,482
2012-2013	24,758	35,108	57,024	903,693
2011-2012	57,335	41,746	(25,126)	857,019
2010-2011	25,438	41,054	10,517	866,556
2009-2010	20,192	26,123	15,743	871,655
2008-2009	16,576	41,214	(47,929)	861,843
2007-2008	177,724	24,501	10,006	934,410
2006-2007	32,278	30,001		771,181
2005-2006	27,469	27,634		768,904
2004-2005	25,291	19,765		769,069
2003-2004	25,389	34,652		763,543
2002-2003	41,131	31,320		772,806
2001-2002	177,453	79,351		762,995
2000-2001	55,946	121,323		664,893
1999-2000	35,130	113,119		730,270
1998-1999	34,118	129,076		808,259

Ε.

Centennial Fund 1995/96 – 2017/18

Year	Total Income	Total Expenditures	Transfers & New Accounting Policy	Accumulated Surplus (Deficit)
2017-2018	\$245,676	\$130,876	\$30,258	\$1,544,121
2016-2017	195,714	113,271	26,821)	1,399,063
2015-2016	214,932	96,990	136,307	1,289,799
2014-2015	240,619	102,546	(34,690)	1,153,492
2013-2014	185,859	99,689	103,791	1,050,109
2012-2013	161,942	81,439	(38,339)	860,149
2011-2012	183,790	100,327	(112,510)	817,985
2010-2011	145,432	67,738	(76,438)	847,032
2009-2010	133,406	86,814	(68,445)	845,776
2008-2009	122,704	83,887	(122,655)	867,629
2007-2008	269,038	83,266	(63,386)	951,467
2006-2007	133,802	83,450	(81,000)	829,081
2005-2006	128,148	154,498		859,729
2004-2005	126,046	81,470		886,079
2003-2004	99,831	77,760		841,503
2002-2003	167,749	83,956		819,432
2001-2002	29,290	247,699		735,639
2000-2001	182,587	63,643		954,048
1999-2000	37,580	67,201		835,104
1998-1999	317,580	37,471	-	864,725
1997-1998	38,504	17,154	-	584,616
1996-1997	23,168	28,500		563,266
1995-1996	34,513	16,084		568,598

Section IV

NLTA
Draft Budgets

2019-20 and 2020-21

Draft Budgets: 2019-2020 and 2020-2021

BGM 2019

	Draft		Draft						ι	Jnaudited
		Budget		Budget		Budget		Budget		Actual
		2020-2021	2	2019-2020	2	2018-2019	2	2017-2018	2	2017-2018
Revenue										
Fees	\$	5,332,100	\$	5,309,600	\$	5,220,133	\$	5,268,864	\$	5,568,633
Advertising		10,000		10,000		10,000		10,000		7,600
Miscellaneous		500		500		500		500		362
Group Insurance Income (Salary)		229,500		228,500		224,508		223,598		225,231
Group Insurance (Other)		75,000		75,000		75,000		73,000		86,397
President's Housing		28,800		28,800		28,800		28,800		19,800
Transferred from Convention Fund		150,000		-		-		-		-
Print Plant Revenue		8,000		8,000		8,000		7,500		17,654
Interest Income		65,000		60,000		17,000		17,000		97,252
Employee Assistance Program		256,300		256,300		254,244		254,244		252,398
Sponsorship Agreement		75,000		75,000		72,725		72,725		75,000
Total Revenue	\$	6,230,200	\$	6,051,700	\$	5,910,910	\$	5,956,231	\$	6,350,327
Expenses										
Governance and Administration (Schedule A)	\$	2,670,000	\$	2,458,500	\$	2,481,044	\$	2,135,527	\$	2,085,113
Branch Operations (Schedule B)		391,100		391,100		347,534		347,534		325,101
Communications (Schedule C)		783,000		782,700		798,754		798,427		712,548
Programs and Services (Schedule D)		2,315,800		2,303,800		2,173,109		2,161,660		1,964,805
Total Operating Expenses	\$	6,159,900	\$	5,936,100	\$	5,800,441	\$	5,443,148	\$	5,087,567
Excess of Revenue over Expenses	\$	70,300	\$	115,600	\$	110,469	\$	513,083	\$	1,262,760
Less: Contribution to Emergency Fund		(35,150)		(57,800)		(55,235)		(256,542)		_
<i>.</i>		, , ,		,		,		. , ,		
Revised: Excess of Revenue over Expenses	\$	35,150	\$	57,800	\$	55,235	\$	256,542	\$	1,262,760
Capital Expenditures	\$	45,000	\$	45,000	\$	45,000	\$	45,000	\$	35,749

		Draft	Draft						Unaudited		
		Budget		Budget		Budget		Budget		Actual	
	20	020-2021	2	019-2020	2	018-2019	2	2017-2018	2	017-2018	
Building											
Building Maintenance	\$	40,000	\$	40,000	\$	40,000	\$	40,000	\$	44,466	
Garbage Collection		6,500		6,500		6,500		6,500		5,905	
Grounds Maintenance/Snow Clearing		25,000		25,000		25,000		25,000		17,583	
Hydro		65,000		65,000		62,500		60,000		49,166	
Insurance on Building		13,800		13,500		15,000		15,000		11,982	
Property/Water Taxes		65,000		65,000		65,000		62,500		54,174	
Supplies - Janitorial		4,500		4,500		5,000		5,000		4,044	
Depreciation - Building		139,000		139,000		139,000		138,000		137,520	
Depreciation - Computer Equipment		15,000		15,000		14,300		12,000		15,573	
Elevator - Service Contract		4,200		4,200		4,200		4,200		4,046	
Sub-Total: Building	\$	378,000	\$	377,700	\$	376,500	\$	368,200	\$	344,459	
Canadian Teachers' Federation											
Fees		156,600		153,500		145,038		146,453		151,628	
CTF-AGM		10,000		10,000		10,000		10,000		10,242	
Sub-Total: CTF	\$	166,600	\$	163,500	\$	155,038	\$	156,453	\$	161,870	
Executive											
Executive Meetings		96,000		86,500		100,000		96,000		61,213	
Standing Committees											
Table Officers		3,000		3,000		3,000		3,000		1,350	
Ad-Hoc Province Wide Vote & Renumeration		-		-		6,556		6,556		6,203	
Finance and Property		5,000		5,000		5,000		5,000		2,689	
Staff Negotiations		1,000		6,000		1,000		6,000		-	
Electoral Committee		5,000		1,000		5,000		1,000		744	
Pooled Investment Fund Committee		1,500		1,500		1,500		1,500		1,333	
Sub-Total: Executive and Standing Committees	\$	111,500	\$	103,000	\$	122,056	\$	119,056	\$	73,532	
Office											
Audit Fees		50,000		50,000		50,000		50,000		47,897	
Bank Charges		7,000		7,000		7,000		7,000		6,897	
Depreciation - Furniture/Equipment		19,000		18,000		19,000		18,000		16,821	
Computer Service/Technical Support		5,000		5,000		6,500		5,000		3,285	
Equipment - Service/ Repair		2,000		2,000		2,000		2,000		_	
Office Supplies		39,000		37,000		35,000		35,000		34,174	
Telephone		55,000		52,500		57,000		55,000		48,194	
Computer Upgrades (Hardware/Software)		35,000		35,000		35,000		35,000		18,080	
Sub-Total: Office	\$	212,000	\$	206,500	\$	211,500	\$	207,000	\$	175,348	

	Draft			Draft					U	Inaudited
		Budget		Budget		Budget		Budget		Actual
	2	020-2021	2	019-2020	2	018-2019	2	017-2018	2	017-2018
Personnel										
Salary & Benefits	\$	797,400	\$	789,800	\$	790,174	\$	782,311	\$	687,677
Casual Labor		6,000		6,000		6,000		6,000		5,850
Staff Replacement		5,000		5,000		5,000		5,000		2,136
Staff Training		10,000		10,000		10,000		10,000		4,935
Travel		15,000		15,000		15,000		15,000		11,459
Deferred Severance Pay		40,000		40,000		40,000		40,000		35,000
Reserve for Annual Leave		20,000		20,000		20,000		20,000		21,554
Sub-Total: Personnel	\$	893,400	\$	885,800	\$	886,174	\$	878,311	\$	768,611
President's Office										
Salary & Benefits		196,900		196,700		197,426		197,257		198,495
Accountable Allowance - President		1,500		1,500		1,500		1,500		1,500
President's Travel		25,000		25,000		25,000		25,000		25,000
President's Housing		28,800		28,800		28,800		28,800		19,800
Relocation Costs		10,000		-		10,000		-		-
Vice President Stipend		2,400		2,400		1,600		-		-
Accountable Allowance - Vice President		1,000		1,000		1,000		500		500
Province-Wide Election		23,000		-		23,000		_		_
Sub-Total: President's Office	\$	288,600	\$	255,400	\$	288,326	\$	253,057	\$	245,295
General										
Miscellaneous		4,000		4,000		4,000		4,000		627
Professional Services		2,000		2,000		3,000		3,000		-
Insurance - Travel		3,600		3,500		3,450		3,450		3,359
Insurance - Directors & Officers Liability		8,600		8,400		-		-		7,056
Public Relations		25,000		25,000		25,000		25,000		23,811
Conferences		25,000		25,000		25,000		25,000		13,136
Convention - BGM		300,000		-		285,000		-		1,464
Support Staff Pension Plan Special Payments		213,700		213,700		58,000		58,000		232,967
Transferred to Convention Fund		-		150,000		-		-		-
NLTA Medal		2,000		2,000		2,000		2,000		500
NLTA Scholarship		6,000		6,000		6,000		6,000		6,384
CAPTO		15,000		15,000		15,000		15,000		22,616
General Secretaries Conference		6,000		6,000		6,000		6,000		1,608
CTF Presidents' Meeting		6,000		6,000		6,000		6,000		2,470
Education International	L	3,000		-		3,000				-
Sub-Total: General	\$	619,900	\$	466,600	\$	441,450	\$	153,450	\$	315,998
Total: Governance and Administration	\$	2,670,000	\$	2,458,500	\$	2,481,044	\$	2,135,527	\$	2,085,113

		Draft		Draft					ι	Inaudited
	В	udget		Budget		Budget		Budget		Actual
	202	20-2021	2	2019-2020		2018-2019	:	2017-2018	2	017-2018
Branches										
Registration	\$	34,300	\$	34,300	\$	34,300	\$	34,300	\$	34,300
Membership		39,000		39,000		39,000		39,000		31,938
Sub-Total: Branches	\$	73,300	\$	73,300	\$	73,300	\$	73,300	\$	66,238
Branches										
School Board - Teacher Liaison		23,000		23,000		19,500		19,500		22,497
Labrador West Branch Office		5,000		5,000		5,000		5,000		5,000
Coastal Labrador Branches		15,000		15,000		15,000		15,000		2,183
Exceptional Travel		500		500		500		500		-
Additional Branch Projects		5,000		5,000		5,000		5,000		2,740
Branch Retirement Functions		13,300		13,300		13,234		13,234		14,054
Branch Visitations		6,000		6,000		6,000		6,000		4,058
Joint Council Meetings		150,000		150,000		150,000		150,000		141,553
Observer Funding Joint Council Meetings		40,000		40,000		-		-		-
School Representatives Seminars		50,000		50,000		50,000		50,000		58,781
Sub-Total: Branches	\$	307,800	\$	307,800	\$	264,234	\$	264,234	\$	250,866
Pins and Scrolls		10,000		10,000		10,000		10,000		7,997
Total: Branch Operations	\$	391,100	\$	391,100	\$	347,534	\$	347,534	\$	325,101

Schedule C: Communications 64

		Draft		Draft						Unaudited
		Budget		Budget		Budget		Budget		Actual
	20	020-2021	2	019-2020		2018-2019		2017-2018		2017-2018
Publicity and Promotion										
Internal/Membership	\$	30,000	\$	30,000	\$	30,000	\$	30,000	\$	24,724
External/Public		45,000		45,000		40,000		40,000		42,325
Promotion		12,000		12,000		12,000		12,000		19,115
Media Monitoring		5,000		5,000		10,000		10,000		2,611
Donations/Sponsorships		10,000		10,000		10,000		10,000		13,095
Sub-Total: Publicity and Promotion	\$	102,000	\$	102,000	\$	102,000	\$	102,000	\$	101,870
Education Week		20,000		20,000		17,000		17,000		21,807
Communications/Political Action Committee		4,300		4,300		4,256		4,256		4,422
Salary & Benefits		270,600		270,400		270,794		270,616		255,817
Program Travel		8,500		8,500		8,500		8,500		7,313
Print Plant										
Service/Repair Contracts		2,500		2,500		5,000		5,000		1,614
Postage		60,000		60,000		60,000		60,000		49,923
Supplies		45,000		45,000		50,000		50,000		25,250
Printers (Outside)		4,000		4,000		4,000		4,000		-
Salary & Benefits		156,100		156,000		156,204		156,055		134,818
Copier - Lease		60,000		60,000		76,000		76,000		67,888
- Service		50,000		50,000		45,000		45,000		41,826
Sub-Total: Print Plant	\$	377,600	\$	377,500	\$	396,204	\$	396,055	\$	321,319
Total: Communications	\$	783,000	\$	782,700	\$	798,754	\$	798,427	\$	712,548

	Draft Budget	Draft Budget	Budget	Budget	Unaudited Actual
	2020-2021	2019-2020	2018-2019 *	2017-2018 *	2017-2018 *
Standing Committees					
Membership Benefits & Services	\$ 5,600	\$ 5,600	\$ 5,559	\$ 5,559	\$ 3,310
Pensions (Administration)	1,200	1,200	1,198	1,198	-
Deferred Salary Leave Plan	200	200	197	197	-
EAP	1,000	1,000	973	973	-
Substitute Teachers	1,500	1,500	1,449	1,449	1,213
Professional Issues	9,800	9,800	9,719	9,719	1,079
Teacher Certification	1,900	1,900	1,886	1,886	2,656
Education Leave	200	200	209	209	-
Equity Issues in Education	4,600	4,600	4,619	4,619	1,246
Comm for Student Support Service	500	500	500	500	_
Curriculum	6,000	6,000	5,975	5,975	5,245
Inclusion	-	-	2,000	2,000	-
Sub-Total: Standing Committees	\$ 32,500	\$ 32,500	\$ 34,284	\$ 34,284	\$ 14,749
Ÿ	,	,	,	,	
Pre-Retirement Seminars	55,000	55,000	55,000	55,000	56,919
Financial Information Seminars	15,000	15,000	15,000	15,000	4,779
Professional Relations Disputes	3,000	3,000	3,000	3,000	1,223
Teacher Certification Review Panel	1,000	1,000	1,000	1,000	3,864
Certification Appeals	2,000	2,000	2,000	2,000	-
Joint Ventures	10,000	10,000	10,000	10,000	-
Support for Beginning Teachers	38,000	38,000	30,000	30,000	17,627
Teacher Orientation	10,000	10,000	15,000	15,000	-
NLTA/MUN Graduation Ceremony	7,500	7,500	7,500	7,500	5,477
Leadership Initiatives	5,000	5,000	5,000	5,000	685
Project Overseas	11,000	11,000	11,000	11,000	11,000
Contact	32,000	32,000	32,000	32,000	32,000
Developing Successful Schools (DSS)	17,500	17,500	17,500	17,500	13,989
Special Interest Councils					
Program Budgets	100,000	100,000	100,000	100,000	77,163
Leadership Seminar	20,000	20,000	20,000	20,000	6,731
Sub-Total: Special Interest Councils	\$ 120,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 83,894

	Draft	Draft			Unaudited
	Budget	Budget	Budget	Budget	Actual
	2020-2021	2019-2020	2018-2019 *	2017-2018 *	2017-2018 *
Transferred to School Administrators PD Fund	26,000	26,000	24,000	24,000	26,165
Transferred to NLCPA PD Fund	7,000	7,000	6,500	6,500	7,021
Legal Fees					
(a) Counsel/Defense	143,000	143,000	138,527	135,148	125,000
(b) Research/Opinion	11,000	11,000	10,656	10,396	10,500
(c) Teacher Costs	2,000	2,000	2,000	2,000	-
Sub-Total: Legal Fees	\$ 156,000	\$ 156,000	\$ 151,183	\$ 147,544	\$ 135,500
Research	2,000	2,000	2,000	2,000	-
Employee Assistance Program	256,300	256,300	254,244	254,244	252,398
Salary & Benefits	1,344,400	1,334,500	1,215,858	1,208,052	1,176,694
Programs and Services Travel	75,000	75,000	70,000	70,000	36,288
Information Centre					
Salary & Benefits	59,600	57,500	62,540	62,536	51,270
Books and Resources	25,000	25,000	24,500	24,500	26,510
Memberships and Subscriptions	5,000	5,000	4,000	4,000	6,753
Sub-Total: Information Centre	\$ 89,600	\$ 87,500	\$ 91,040	\$ 91,036	\$ 84,533
Total: Programs and Services	\$ 2,315,800	\$ 2,303,800	\$ 2,173,109	\$ 2,161,660	\$ 1,964,805

^{*} Note: Prior year budgets and actuals for BES and PD have been combined where required to reflect the new Programs & Services budgeting format.

	Draft Budget 2020-2021	Draft Budget 2019-2020	Budget 2018-2019	Budget 2017-2018	Unaudited Actual 2017-2018
Revenue					
Interest from Investments	\$ 575,000	\$ 570,000	\$ 475,000	\$ 462,650	\$ 1,179,470
Fees	465,900	463,900	453,925	458,162	490,095
1/2 Prior Year Surplus	57,800	55,200	256,423	65,268	349,515
Total Revenue	\$ 1,098,700	\$ 1,089,100	\$ 1,185,348	\$ 986,080	\$ 2,019,080
Expenses					
Negotiations					
Labrador Benefits Negotiations	\$ 6,500	\$ 6,500	\$ 6,500	\$ -	\$ -
Labrador West Negotiations	8,500	8,500	8,500	8,500	4,944
Provincial Negotiations	40,000	40,000	40,000	40,000	17,140
Branch Visits	16,000	16,000	16,000	16,000	-
Executive Meetings	20,000	20,000	20,000	20,000	-
Joint Council Meetings	58,000	58,000	58,000	58,000	-
Negotiating Team	30,000	30,000	30,000	30,000	38,350
Political Action Campaign	25,000	25,000	25,000	25,000	5,000
Collective Bargaining Training	10,000	10,000	10,000	10,000	10,809
Collective Bargaining Preparations	20,000	20,000	20,000	-	-
Collective Bargaining Focus Groups	10,000	10,000	10,000	-	-
Sub-Total : Negotiations	244,000	244,000	244,000	207,500	76,243
Public Awareness Strategy	\$ 875,000	\$ 875,000	\$ 1,050,000	\$ 700,000	\$ 700,033
Grievances and Arbitrations	200,000	200,000	200,000	200,000	156,162
Miscellaneous					
Pensions Conference	8,000	8,000	8,000	8,000	10,206
Pension Sponsor Body	10,000	10,000	-	, -	-
Auditors	8,000	8,000	8,000	8,000	6,596
Fund Manager Fees	42,500	42,500	42,500	40,000	34,150
Disciplinary Committee	5,000	5,000	5,000	5,000	-
Disciplinary Hearings	10,000	10,000	10,000	10,000	-
Sub-Total: Miscellaneous	\$ 83,500	\$ 83,500	\$ 73,500	\$ 71,000	\$ 50,952
Total Expenses	\$ 1,402,500	\$ 1,402,500	\$ 1,567,500	\$ 1,178,500	\$ 983,390
NET SURPLUS/(DEFICIT)	\$ (303,800)	\$ (313,400)	\$ (382,151)	\$ (192,420)	\$ 1,035,690

Section V

NLTA Financial Statement

February 28, 2019

Newfoundland Labrador Teachers' Association

Financial Statement: for the period ending February 28, 2019

Draft		. Funding roved By		Budget		For the 6	Percentage of
		J. Council		2018-19		02-28-19	Budget
Revenue							
Fees	\$	-	\$	5,220,133	\$	2,794,375	53.53%
Advertising		-		10,000		4,600	46.00%
Miscellaneous		-		500		126	25.20%
Group Insurance Income (Salary)		-		224,508		102,831	45.80%
Group Insurance (Other)		-		75,000		-	0.00%
President's Housing		-		28,800		14,400	50.00%
Print Plant Revenue		-		8,000		8,910	111.37%
Interest Income		-		17,000		66,686	392.27%
Employee Assistance Program		-		254,244		120,000	47.20%
Sponsorship Agreement		-		72,725		75,000	103.13%
Total Revenue	\$	-	\$	5,910,910	\$	3,186,928	53.92%
Expenses							
Governance and Administration (Schedule A)	\$	9,456	\$	2,480,844	\$	1,141,085	46.00%
Branch Operations (Schedule B)		-		347,534		230,621	66.36%
Communications (Schedule C)		(6,726)		798,754		356,737	44.66%
Professional Development (Schedule D)		2,297		717,958		368,272	51.29%
Benefits and Economic Services (Schedule E)		(3,363)		1,455,151		748,109	51.41%
Total Operating Expenses	\$	1,664	\$	5,800,241	\$	2,844,824	49.05%
Surplus / (Deficit)	\$	(1,664)	\$	110,669	\$	342,104	
Less: Contribution to Emergency Fund		-		55,334			
Revised Surplus / (Deficit)	\$	(1,664)	\$	55,334	\$	342,104	
Capital Expanditures (Schodula C)	¢		¢	4E 000	¢	4E 004	25 440 /
Capital Expenditures (Schedule G)	<u> </u>	-	\$	45,000	\$	15,801	35.11%

^{*} additional funding approved by Executive/Joint Council is included in the budget column

	Appr	. Funding oved By J. Council		Budget 2018-19		Actual 02-28-19	Percentage of Budget
Building	_		_		_		
Building Maintenance	\$	-	\$	40,000	\$	16,842	42.10%
Garbage Collection		-		6,500		3,494	53.76%
Grounds Maintenance/Snow Clearing		-		25,000		13,104	52.41%
Hydro		-		62,500		27,617	44.19%
Insurance on Building		-		15,000		7,737	51.58%
Property/Water Taxes		-		65,000		34,422	52.96%
Supplies - Janitorial		-		5,000		1,896	37.93%
Depreciation - Building		-		139,000		69,288	49.85%
Depreciation - Computer Equipment		-		14,300		4,595	32.13%
Elevator - Service Contract		-		4,200		4,269	101.63%
Sub-Total Building	\$	-	\$	376,500	\$	183,263	48.68%
Canadian Teachers' Federation							
Fees		-		145,038		112,622	77.65%
CTF-AGM		-		10,000		-	0.00%
Sub-Total - CTF	\$	-	\$	155,038	\$	112,622	72.64%
Executive							
Executive Meetings		-		100,000		50,102	50.10%
Standing Committees							
Table Officers		-		3,000		1,796	59.86%
Ad-Hoc Province Wide Vote & Remuneration		6,556		6,556		4,205	64.15%
Finance and Property		-		5,000		1,585	31.69%
Staff Negotiations		-		1,000		-	0.00%
Electoral Committee		-		5,000		3,204	64.09%
Pooled Investment Fund Committee		-		1,500		1,339	89.26%
Sub-Total - Executive and Standing Committees	\$	6,556	\$	122,056	\$	62,231	50.99%
Office							
Audit Fees		-		50,000		46,862	93.72%
Bank Charges		-		7,000		3,731	53.31%
Depreciation - Furniture/Equipment		-		19,000		8,617	45.35%
Computer Service/Technical Support		-		6,500		1,135	17.46%
Equipment - Service/ Repair		-		2,000		-	0.00%
Office Supplies		-		35,000		18,681	53.38%
Telephone		-		57,000		29,275	51.36%
Computer Upgrades (Hardware/Software)	1	-		35,000		17,480	49.94%
Sub-Total - Office	\$	-	\$	211,500	\$	125,781	59.47%

	Арр	t. Funding roved By /J. Council	Budget 2018-19	Actual 02-28-19	Percentage of Budget
Personnel					
Salaries	\$	-	\$ 655,618	\$ 316,750	48.31%
Employer's Share of Deductions		-	133,836	57,514	42.97%
Car Allowance		-	720	360	50.00%
Casual Labor		1,000	6,000	-	0.00%
Staff Replacement		-	5,000	1,699	33.99%
Staff Training		-	10,000	5,500	55.00%
Travel		-	15,000	14,468	96.46%
Deferred Severance Pay		-	40,000	-	0.00%
Reserve for Annual Leave		-	20,000	-	0.00%
Sub-Total - Personnel	\$	1,000	\$ 886,174	\$ 396,292	44.72%
President's Office					
Salary		-	167,217	83,241	49.78%
Employer's Share of Deductions		-	30,209	15,018	49.72%
Accountable Allowance - President		-	1,500	1,492	99.44%
President's Travel		-	25,000	19,070	76.28%
Relocation Costs		-	10,000	-	0.00%
President's Housing		-	28,800	14,400	50.00%
Vice President Stipend		1,400	1,400	-	0.00%
Accountable Allowance - Vice President		500	1,000	-	0.00%
Sub - Total President's Office	\$	1,900	\$ 265,126	\$ 133,222	50.25%
General					
Messages & Miscellaneous		-	4,000	498	12.46%
Professional Services		-	3,000	-	0.00%
Insurance - Directors & Officers/ Accident		-	3,450	6,823	197.77%
Public Relations (Note 1 - page 12)		-	25,000	14,222	56.89%
Conferences		-	25,000	9,600	38.40%
Convention		-	285,000	3,540	1.24%
NLTA Medal		-	2,000	-	0.00%
NLTA Scholarship		-	6,000	5,900	98.33%
CAPTO		-	15,000	6,827	45.51%
Contribution to Support Staff Pension Plan		-	58,000	77,950	134.40%
General Secretaries Conference		-	6,000	2,047	34.12%
CTF Presidents' Meeting		-	6,000	-	0.00%
Education International		-	3,000	-	0.00%
Province-wide Vote		-	23,000	268	1.16%
Sub-Total - General	\$	-	\$ 464,450	\$ 127,675	27.49%
Total - Governance and Administration	\$	9,456	\$ 2,480,844	\$ 1,141,085	46.00%

Schedule B: Corporate Services - Branch Operations

	Addit. Funding Approved By Exec./J. Council		Budget 2018-19		Actual 02-28-19		Percentage of Budget
Branches							
Registration	\$	-	\$	34,300	\$	34,300	100.00%
Membership		-		39,000		34,035	87.27%
School Board - Teacher Liaison		-		19,500		15,950	81.80%
Labrador West Branch Office		-		5,000		5,000	100.00%
Coastal Labrador Branches		-		15,000		4,583	30.55%
Exceptional Travel		-		500		-	0.00%
Additional Branch Projects		-		5,000		-	0.00%
Branch Retirement Functions		-		13,234		2,048	15.48%
Branch Visitations		-		6,000		2,597	43.28%
Joint Council Meetings		-		150,000		102,424	68.28%
School Representatives Seminars		-		50,000		28,862	57.72%
Sub-Total Branches	\$	-	\$	337,534	\$	229,798	68.08%
Membership Services							
Pins and Scrolls		-		10,000		823	8.23%
Sub-Total - Membership Services	\$	-	\$	10,000	\$	823	8.23%
Total - Branch Operations	\$	-	\$	347,534	\$	230,621	66.36%

Schedule C: Communications

	Аррі	. Funding roved By J. Council		Budget 2018-19		Actual 02-28-19	Percentage of Budget
Publicity and Promotion			_		_	10.101	22.224
Internal/Membership	\$	-	\$,	\$	10,194	33.98%
External/Public Promotion		-		40,000		26,448	66.12%
Media Monitoring		-		12,000 10,000		5,022 1,572	41.85% 15.72%
Donations/Sponsorships		-		10,000		3,285	32.85%
2 on a little of the control of the				10,000		0,200	02.0070
Sub-Total Publicity and Promotion (Note 2 - page 12)	\$	-	\$	102,000	\$	46,521	45.61%
Education Week		-		17,000		2,316	13.62%
Communications/Political Action Committee		(2,717)		4,256		1,458	34.26%
Membership Engagement Committee		(3,009)		-		-	-
Personnel							
Salaries		-		226,813		111,962	49.36%
Employer's Share of Deductions		-		43,981		17,968	40.85%
Casual Help		(1,000)		-		-	<u>-</u>
Sub-Total Personnel	\$	(1,000)	\$	270,794	\$	129,929	47.98%
Travel							
ACE Meetings		-		4,500		829	18.42%
Program Travel		-		4,000		1,200	30.00%
Sub-Total Travel	\$	-	\$	8,500	\$	2,029	23.87%
Print Plant							
Service/Repair Contracts		-		5,000		1,988	39.77%
Postage		-		60,000		29,040	48.40%
Supplies		-		50,000		27,624	55.25%
Printers (Outside)		-		4,000		-	0.00%
Salaries		-		127,762		57,581	45.07%
Employer's Share of Deductions		-		28,442		11,055	38.87%
Copier - Lease		-		76,000		30,106	39.61%
Copier - Service/Printing		-		45,000		17,090	37.98%
Sub-Total - Print Plant	\$	-	\$	396,204	\$	174,483	44.04%
Total - Communications	\$	(6,726)	\$	798,754	\$	356,737	44.66%

Schedule D: Programs and Services - Professional Development

	Appr	Funding oved By J. Council	Budget 2018-19	Actual 02-28-19	Percentage of Budget
Standing Committees					_
Professional Issues	\$	-	\$ 9,719	\$ 472	4.85%
Provincial Certification		-	1,886	-	0.00%
Education Leave Equity Issues in Education		- 2,297	209 4,619	633	0.00% 13.71%
Comm for Student Support Service		2,291	500	-	0.00%
Curriculum		-	5,975	2,348	39.30%
Sub-Total - Standing Committees	\$	2,297	\$ 22,908	\$ 3,453	15.07%
Personnel					
Salaries			319,232	143,657	45.00%
Employer's Share of Deductions			59,318	26,194	44.16%
Sub-Total - Personnel	\$	-	\$ 378,550	\$ 169,851	44.87%
Conference and Resource Materials					
CONTACT		-	32,000	-	0.00%
Developing Successful Schools (DDS)		-	17,500	6,096	34.84%
Resource Materials		-	8,000	-	0.00%
Sub-Total - Conference & Resource Materials	\$	-	\$ 57,500	\$ 6,096	10.60%
Program and Travel		-	45,000	23,118	51.37%
Joint Ventures			10,000	-	0.00%
Support for Beginning Teachers		-	30,000	18,486	61.62%
NLTA/MUN Graduation Ceremony		-	7,500	4,555	60.74%
Leadership Initiatives			5,000	-	0.00%
Transferred to School Administrators PD Fund		-	24,000	26,163	109.01%
Transferred to NLCPA PD Fund		-	6,500	6,279	96.60%
Special Interest Councils					
Program Budgets		-	100,000	87,238	87.24%
Leadership Seminar		-	20,000	12,033	60.16%
Sub-Total - Special Interest Councils	\$	-	\$ 120,000	\$ 99,270	82.73%
Project Overseas		-	11,000	11,000	100.00%
Total - Professional Development	\$	2,297	\$ 717,958	\$ 368,272	51.29%

Schedule E: Programs and Services - Benefits and Economic Services

	App	. Funding roved By J. Council	Budget 2018-19	Actual 02-28-19	Percentage of Budget
Legal: Teacher Costs	\$	-	\$ 2,000	\$ -	0.00%
Standing Committees Membership Benefits & Services Pensions (Administration) Deferred Salary Leave Plan EAP Employer/Employee Relations Substitute Teachers Inclusion		1,776 - - - - (5,139)	5,559 1,198 167 973 30 1,449 2,000	1,187 - - - - 818 -	21.35% 0.00% 0.00% 0.00% 0.00% 56.46% 0.00%
Sub-Total Standing Committees	\$	(3,363)	\$ 11,376	\$ 2,005	17.63%
Pre-Retirement Seminars		-	55,000	49,466	89.94%
Teacher Orientation		-	15,000	15,957	106.38%
Financial Information Seminars		-	15,000	883	5.88%
Professional Relations Disputes		-	3,000	-	0.00%
Teacher Certification Review Panel		-	1,000	-	0.00%
Certification Appeals		-	2,000	-	0.00%
Personnel Salaries Employer's Share of Deductions		- -	703,305 134,003	368,217 68,534	52.36% 51.14%
Sub-Total Personnel	\$	-	\$ 837,308	\$ 436,752	52.16%
Lawyer's Fees (a) Counsel/Defense (b) Research/Opinion		-	138,527 10,656	66,946 2,625	48.33% 24.63%
Sub-Total - Lawyer's Fees	\$	-	\$ 149,183	\$ 69,571	46.63%
Research		-	2,000	-	0.00%
Employee Assistance Program		-	254,244	120,000	47.20%
Benefits and Economic Services Travel		-	25,000	11,536	46.15%
Information Centre Salary Employer's Share of Deductions Books and Supplies Memberships and Subscriptions		- - - -	52,467 10,073 16,500 4,000	22,787 4,416 12,165 2,572	43.43% 43.84% 73.73% 64.29%
Sub-Total - Information Centre	\$	-	\$ 83,040	\$ 41,939	50.50%
Total - Benefits and Economic Services	\$	(3,363)	\$ 1,455,151	\$ 748,109	51.41%

<u>Schedule F: Programs and Services - Benefits and Economic Services - EAP</u> (April 01, 2018 - February 28, 2019) (not included in page 1)

_	Appro	Funding oved By I. Council	Budget 2017-18	Actual 02-28-19
Revenue Government Grant	\$	- \$	255,781	\$ 180,000
Expenses				
Personnel Salaries Employer's Share of Deductions Car Allowance	\$	- \$ - -	180,193 37,038 3,600	\$ 214,974 41,547 4,125
Sub-Total - Personnel	\$	- \$	220,831	\$ 260,645
Publicity		0	2,000	-
Subscriptions		0	200	-
Postage		0	2,000	-
Telephone		0	5,000	-
Professional Services (Audit, Legal & Consultation)		0	1,000	1,400
Travel - Professional Development - Program		0 0	6,000 17,000	5,587 5,410
Memberships		0	750	485
Equipment and Supplies		0	1,000	6,118
Total Expenses - EAP	\$	- \$	255,781	\$ 279,646
Surplus (Deficit)	_\$	- \$	-	\$ (99,646)

	Budget 2017-18		Actual 2-28-19
Capital Purchases Building		\$	15,801
Computer Equipment Furniture and Equipment		·	- -
Total	\$ 45,0	00 \$	15,801

	Appro	Funding oved By . Council	Budget 2018-19	Actual 02-28-19	Percentage of Budget
Revenue					
Interest from Investments	\$	-	\$ 475,000	\$ 912,831	192.17%
Fees		-	453,925	234,004	51.55%
1/2 - 2017-2018 Budgeted Surplus		-	256,423	757,181	295.29%
Total Revenue	\$	-	\$ 1,185,348	\$ 1,904,016	160.63%
Negotiations					
Labrador Benefits Negotiations	\$	-	\$ 6,500	\$ -	-
Labrador West Negotiations	·	-	8,500	· -	0.00%
Provincial Negotiations		-	40,000	6,730	16.83%
Branch Visitations		-	16,000	19,884	124.28%
Executive Meetings		-	20,000	20,966	104.83%
Joint Council Meetings		-	58,000	38,959	67.17%
Negotiating Team		-	30,000	-	0.00%
Political Action Campaign (Note 3 - page 12)		-	25,000	-	0.00%
Collective Bargaining Preparation		-	20,000	-	0.00%
Collective Bargaining Focus Groups		-	10,000	-	0.00%
Sub-Total - Negotiations	\$	-	\$ 234,000	\$ 86,540	36.98%
Public Awareness Strategy	\$	-	\$ 1,050,000	\$ 843,480	80.33%
Miscellaneous					
Grievances and Arbitrations	\$	-	\$ 200,000	\$ 45,883	22.94%
Collective Bargaining Training	•	-	10,000	14,559	145.59%
Pensions Conference		-	8,000	4,599	57.49%
Auditors		-	8,000	4,837	60.46%
Fund Manager's Fees		-	42,500	22,319	52.51%
Disciplinary Committee		-	5,000	-	0.00%
Disciplinary Hearings		-	10,000	-	0.00%
Sub-Total - Miscellaneous	\$	-	\$ 283,500	\$ 92,196	32.52%
Total Expenses	\$	-	\$ 1,567,500	\$ 1,022,216	65.21%
Surplus / (Deficit)	\$	-	\$ (382,152)	\$ 881,800	

FUND BALANCES - 28 FEBRUARY 2019

	BOOK VALUE	MARKET VALUE
Emergency Fund		
Investments	\$ 15,197,511	\$ 16,189,176
Cash in Bank	9,880	9,880
Total Cash and Investments	\$ 15,207,390	\$ 16,199,056
Reserve Fund		
Investments	\$ 4,053,894	\$ 4,083,054
Cash in Bank	15,714	15,714
Total Cash and Investments	\$ 4,069,608	\$ 4,098,769
Professional Development Fund		
Investments	\$ 1,105,655	\$ 1,199,566
Cash in Bank	52,952	52,952
Total Cash and Investments	\$ 1,158,607	\$ 1,252,519
Centennial Fund		
Investments	\$ 1,076,295	\$ 1,168,136
Cash in Bank	312,261	312,261
Total Cash and Investments	\$ 1,388,556	\$ 1,480,397
Support Staff Pension Fund		
Investments	\$ 5,066,742	\$ 5,367,816
Cash in Bank	399	399
Total Cash and Investments	\$ 5,067,141	\$ 5,368,215
TOTAL CASH & INVESTMENTS	\$ 26,891,302	\$ 28,398,955

Notes 80

Note 1 - Public Relations (Governance & Admin Stmt - page 3)

Includes donations and sponsorships: Newfoundland and Labrador Federation of School Councils Relationships First (RF-RJE) Kids Eat Smart Foundation	\$ 550 5,000 5,000 -
	\$ 10,550
Note 2 - Publicity and Promotion (Communications Stmt - page 5)	
Includes donations and sponsorships: School Sports Newfoundland and Labrador RNC Guide - Crime Prevention CCPANL (Bullying Handbook)	\$ 1,840 750 695 - - - - - -
	\$ 3,285
Note 3 - Political Action Campaign (Emergency Fund - page 10) Includes donations and sponsorships:	\$ -
	\$ -

Section VI

Group Insurance

Auditor Reports

2016-17 and 2017-18

Financial Statements

Newfoundland and Labrador Teachers'

Association - Insurance Fund

April 30, 2017

Contents

	Page
Independent Auditors' Report	1-2
Statement of Operations	3
Statement of Changes in Net Assets	4
Statement of Financial Position	5
Statement of Cash Flows	6
Notes to the Financial Statements	7-12
Schedule of Expenses	13



Independent auditors' report

To the Managers of the

Newfoundland and Labrador Teachers' Association - Insurance Fund

Grant Thornton LLP Suite 300 15 International Place St. John's, NL A1A 0L4 T +1 709 778 8800

T +1 709 778 8800 F +1 709 722 7892 www.GrantThornton.ca

We have audited the accompanying financial statements of the Newfoundland and Labrador Teachers' Association – Insurance Fund, which comprise the statement of financial position as at April 30, 2017, and the statements of operations, changes in net assets, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Fund management's responsibility for the financial statements

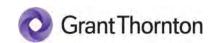
Fund management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as Fund management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the interim financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Newfoundland and Labrador Teachers' Association – Insurance Fund as at April 30, 2017, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John's, Canada

February 10, 2018

Chartered Professional Accountants

Grant Thornton LIP

		201	l
d and Labrador Teachers' Association - Insurance Fund		201	
Newfoundland and Labrad	Statement of Operations	Year Ended April 30	

Year Ended April 30				2017	2016
Income (loss) from insurance programs	Program Fund	Emergency Fund	Post 65 Life Fund	Total	Total
Health Dental Life Long term disability	\$ 688,023 486,951 (521,852) (635,089)			\$ 688,023 486,951 (521,852) (635,089)	\$ (780,730) 77,844 792,514 (1,465,762)
	18,033			18,033	(1,376,134)
Investment income Basic/life dependent surplus Refund of long term disability premiums Other income Premiums Post 65 life	912,952 42,715 408 233,226		\$ 173,243 - - 192,000	1,086,195 42,715 408 233,226 192,000	1,897,441 64,747 377 298,831 192,000
	1,207,334		365,243	1,572,577	1,077,262
Long term disability worker compensation top-up Increase in Claims Fluctuation Reserve Expenses (Page 13)	35,324 274,828 932,519 1,242,671		261,475	35,324 274,828 1,193,994 1,504,146	10,000 141,515 800,333 951,848
(Loss) income before other item	(35,337)		103,768	68,431	125,414
Other item Increase (decrease) in fair value of investments Net income (loss)	2,567,029 \$ 2,531,692	€	494,708 \$ 598,476	3,061,737	(1,951,609) \$ (1,826,195)

See accompanying notes to the financial statements.

	201	
Changes in Net Assets		
Statement of Cha	Year Ended April 30	
	Statement of Changes in Net Assets	Changes in Net Assets

Year Ended April 30				2017	2016
	Program Fund	山	mergency Post 65 Fund Life Fund	Total	Total
Surplus, beginning of year	\$ 14,759,738	\$ 3,500,000	\$ 4,242,619	\$ 14,759,738 \$ 3,500,000 \$ 4,242,619 \$ 22,502,357 \$ 24,328,552	\$ 24,328,552
Net income (loss)	2,531,692	I	598,476	598,476 3,130,168 (1,826,195)	(1,826,195)
Interfund transfers	(350,000)	350,000			
Surplus, end of year	\$ 16,941,430	\$ 3,850,000	\$ 4,841,095	\$ 16,941,430 \$ 3,850,000 \$ 4,841,095 \$ 25,632,525 \$ 22,502,357	\$ 22,502,357

See accompanying notes to the financial statements.

<u>-</u>	Fund
۲	Insurance Fund
	Association -
	l'eachers'
- -	and Labrador
-	and l
7	vtoundlanc
۲	Zev

2016 2017 Statement of Financial Position April 30

2010	Total		\$ 255,586	547,791	911,977	24,716,719	\$ 26,432,073	
7107	Total		\$ 196,652	827,804	480,805	28,314,337	\$ 29,819,598	
	Post 65 Life Fund		\$ 14,567	1	1	4,830,103	\$ 4,844,670	
	Emergency Fund					\$ 3,850,000	\$ 3,850,000	
	Program Fund		\$ 182,085	827,804	480,805	19,634,234	\$ 21,124,928	
OC ITIDAY		Assets	Cash and cash equivalents	Restricted deposits - underwriter	Receivables (Note 4)	Investments (Note 5)		

\$ 1,282,448	116,989	1,399,437	2,530,279	22,502,357	25,032,636	\$ 26,432,073
\$ 1,330,199	51,767	1,381,966	2,805,107	25,632,525	28,437,632	\$ 29,819,598
\$ 3,575		3,575		4,841,095	4,841,095	\$ 4,844,670
				\$ 3,850,000	3,850,000	\$ 3,850,000
\$ 1,326,624	51,767	1,378,391	2,805,107	16,941,430	19,746,537	\$ 21,124,928
Liabilities Payables and accruals (Note 6) Payable to	NLTA – General Fund	Net assets	Restricted net assets - Claims Fluctuation Reserve (Note 8)	Surplus		

On Behalf of the Insurance Fund

Manager Manager

See accompanying notes to the financial statements.

2017 Newfoundland and Labrador Teachers' Association - Insurance Fund Statement of Cash Flows Year Ended April 30

Year Ended April 30				2017	2016
	Program Fund	Emergency Fund	Post 65 Life Fund	Total	Total
Operating Net income (loss) Change in claims fluctuation reserve	\$ 2,531,692 274,828	· •	\$ 598,476	\$ 3,130,168 274,828	\$ (1,826,195) 141,515
Chance is non cach consenting	2,806,520	ı	598,476	3,404,996	(1,684,680)
working capital (Note 9)	149,736		(16,048)	133,688	1,320,907
	2,956,256		582,428	3,538,684	(363,773)
Investing (Increase) decrease in investments	(2,679,589)	(350,000)	(568,029)	(3,597,618)	550,157
Financing Advances to Emergency fund Advances from Program fund	(350,000)	350,000	1 1	(350,000) $350,000$	(200,000)
	(350,000)	350,000			
Net (decrease) increase in cash and cash equivalents	(73,333)	1	14,399	(58,934)	186,384
Cash and cash equivalents					
Beginning of year	255,418		168	255,586	69,202
End of year	\$ 182,085	\$	\$ 14,567	\$ 196,652	\$ 255,586

See accompanying notes to the financial statements.

Notes to the Financial Statements

April 30, 2017

1. Purpose of the organization

The Newfoundland and Labrador Teachers' Association - Insurance Fund is a fund of the Association that administers the group insurance activities of the members. The Insurance Fund is responsible for reporting the results of the insurance programs and the selection of an underwriter to provide insurance coverage and pay claims.

2. Summary of significant accounting policies

Basis of presentation

The Insurance Fund has prepared these financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Fund accounting

The Insurance Fund follows the restricted fund method of accounting for contributions.

The Program Fund accounts for the organization's program delivery and administrative activities, as well as the operating activity in the underwriting accounts of the insurance programs.

The Emergency Fund was established for the following purposes:

- a) to pay to a maximum of one month's group insurance premiums for insured members during a job action; and
- b) to pay other emergency costs related to insurance that the Insurance Fund deems justified and within the parameters of the Deed agreement between Insurance Fund Managers and the Newfoundland and Labrador Teachers' Association.

The Post 65 Life Fund was established for the purpose of recording activity related to the Post 65 Life insurance option and is governed in accordance with a Post 65 Life Agreement with the Government of Newfoundland and Labrador.

Claims fluctuations reserve

The fund has established a claims fluctuations reserve (CFR) to a maximum of the CFR objective for health, dental, and life determined annually at April 30 each year and long term disability as determined annually at December 31 each year. This reserve is reported as restricted net assets of the Program Fund. The purpose of this reserve is to assist in maintaining the financial stability of the Insurance Fund and to offset deficits in the various insurance programs.

Notes to the Financial Statements

April 30, 2017

2. Summary of significant accounting policies (cont'd.)

Use of estimates

Management reviews the carrying amounts of items in the financial statements at each balance sheet date to assess the need for revision or any possibility of impairment. Many items in the preparation of these financial statements require management's best estimate. Management determines these estimates based on assumptions that reflect the most probable set of economic conditions and planned course of action.

These estimates are reviewed periodically and adjustments are made to net income as appropriate in the year as they become known. The item subject to significant management estimate includes allowance for doubtful accounts.

Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks and investment brokers, net of bank overdrafts.

Investments

Investments are classified as held for trading and accounted for at fair value with changes in fair value recorded in net earnings.

Revenue recognition

The Insurance Fund recognize annual earnings (losses) in the underwriting accounts of the insurance programs on an accrual basis. Investment income is recorded as it is earned. Refunds of premiums related to insurance programs are recorded as they are received.

Government subsidies are recognized in accordance with the period to which they relate.

Salaries and benefits

Salary and benefit expenses are initially payable by NLTA - General Fund as all employees are legally contracted to it. The portion of salary and benefit payments for employees dedicated to Insurance Fund activities is reimbursed each period by the Insurance Fund, which then records the salary and benefit expenses as its own. Annual leave and severance benefits are accrued in the NLTA - General Fund until paid or employee termination, at which time they become expenses in the Insurance Fund. Pension and other post-retirement benefits remain the obligation of NLTA - General Fund and are not accrued in the Insurance Fund.

Financial instruments

Initial measurement

The Insurance Fund's financial instruments are measured at fair value when issued or acquired. For financial instruments subsequently measured at cost or amortized cost, fair value is adjusted by the amount of the related financing fees and transaction costs. Transaction costs and financing fees relating to financial instruments that are measured subsequently at fair value are recognized in operations in the year in which they are incurred.

9

Notes to the Financial Statements

April 30, 2017

2. Summary of significant accounting policies (cont'd.)

Subsequent measurement

At each reporting date, the Insurance Fund measures its financial assets and liabilities at cost or amortized cost (less impairment in the case of financial assets), except for equities quoted in an active market, which must be measured at fair value. The Insurance Fund uses the effective interest rate method to amortize any premiums, discounts, transaction fees, and financing fees to the statement of operations. The financial instruments measured at amortized cost are cash and cash equivalents, receivables, and payables and accruals. The financial instruments measured at fair value are investments.

For financial assets measured at cost or amortized cost, the Insurance Fund regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the Insurance Fund determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of operations. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

3. Risk management

The Insurance Fund's policy for managing significant risks includes policies, procedures and oversight designed to reduce the risks identified to an appropriate threshold. Management, with the oversight of Fund Managers, manage its investment portfolio in accordance with its long term investment policy. The investment risk inherent in its investment portfolio is managed through diversification in both asset classes and investments held. The Fund Managers are provided with timely and relevant reports on the management of significant risks. Significant risks managed by the Fund include credit, liquidity, and market risks.

Credit risk

Credit risk is the risk of loss associated with a counterparty's inability to fulfill its payment obligations. The Insurance Fund's credit risk is attributable to receivables and fixed income securities. Management believes that the credit risk concentration with respect to financial instruments included in receivables is remote, and does not anticipate any issuers of fixed income securities will fail to meet their obligations. There has been no significant change in exposure from the prior year.

Liquidity risk

Liquidity risk is the risk that the fund will be unable to meet its contractual obligations and financial liabilities. The Insurance Fund is exposed to this risk mainly in respect of payables and accruals, and payable to the General Fund. The Insurance Fund manages liquidity risk by monitoring its cash flows and ensuring that it has sufficient cash and marketable securities available to meet its obligations and liabilities. In the opinion of management, the liquidity risk to the Fund is low. There has been no significant change in exposure from the prior year.

10

Notes to the Financial Statements

April 30, 2017

3. Risk management (cont'd.)

Market risk

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates and equity prices.

i) Interest rate risk

Interest rate risk is the risk that the value of a financial security will fluctuate due to changes in market interest rates. The Insurance Fund is exposed to interest rate risk through investment in fixed income securities. Interest rate risk is managed through diversification of fixed income securities through sector allocation and security duration. The Insurance Fund holds fixed income securities totaling approximately 31.00% (2016 - 31.20%) of its investment in the Fiera Balanced Integrated Fund with a market value of \$8,777,444 (2016 - \$7,711,736) at year end.

ii) Foreign exchange risk

The Insurance Fund is exposed to foreign exchange risk on fluctuations related to equity investments that are denominated in a foreign currency. The Insurance Fund manages this risk through diversification of its investment portfolio. The Insurance Fund holds foreign equities totaling approximately 26.90% (2016 - 28.60%) of its investment in the Fiera Balanced Integrated Fund with a market value of \$7,616,557 (2016 - \$7,069,091) at year end.

iii) Price risk

The Insurance Fund has exposure to price risk with respect to equity prices. Equity price risk is defined as the potential adverse impact on the Insurance Fund's earnings due to movements in individual equity prices or general movements in the level of the stock market. The Insurance Fund manages price risk through diversification of its investment portfolio. The Insurance Fund's investment in the Fiera Balanced Integrated Fund had a total market value of \$28,314,337 (2016 - \$24,716,719) at year end.

4.	Receivables	<u>2017</u>	<u>2016</u>
-	nce administrator nce carrier	\$ 264,687 216,118	\$ 330,091 581,886
		\$ 480,805	\$ 911,977

Notes to the Financial Statements

April 30, 2017

5.	Investments		20	17	20			2016		
		 Cost		arry Value/ arket Value		Cost		Carry Value/ arket Value		
_	n/Emergency Fund Life Fund	\$ 21,660,697 4,526,337	\$	23,484,234 4,830,103	\$	20,997,924 4,452,848	\$	20,454,645 4,262,074		
		\$ 26,187,034	\$	28,314,337	\$	25,450,772	\$	24,716,719		

All investments are held in the Fiera Balanced Integrated Fund.

6. Payables and accruals	<u>2017</u>	<u>2016</u>
Insurance administrator Insurance carrier Other	\$ 19,270 1,180,381 130,548	\$ 33,517 1,223,666 25,265
	\$ 1,330,199	\$ 1,282,448

7. Interest from insurance administrator

The Insurance Fund has entered into an agreement with Johnson Inc. to administer the teachers' insurance plans. Insurance premiums are received in advance by the administrator and invested until required to be remitted to the insurance carrier.

8. Claims fluctuation reserve	<u>2017</u>	<u>2016</u>
Balance, beginning of the year	\$ 2,530,279	\$ 2,388,764
Net transfer to reserve during the year	274,828	141,515
Balance, end of the year	\$ 2,805,107	\$ 2,530,279

Desjardins and Manulife Financial, the insurance carriers, have established specific objectives for the level of the Claim Fluctuation Reserve for each of the options under the plan, except for Life options for which the Insurance Fund Managers took over responsibility in the 2017 year. The Claim Fluctuation Reserve for each option are as follows:

Notes to the Financial Statements

April 30, 2017

8. Claims fluctuation reserve (cont'd.) <u>2017</u> 2016 Dental 298,633 271,709 Life 277,016 277,943 1,385,944 Health 1,244,595 Long term disability 843,514 736,032 2,805,107 \$ 2,530,279

At April 30, 2017, \$827,804 (2016 - \$547,791) of this reserve was held in deposits with underwriters, the remainder was held in the Insurance Fund's investment account.

9. Change in non-cash operating working capital

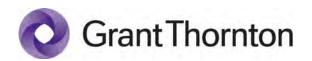
_	Program Fund	Emergency Fund	Post 65 <u>Life Fund</u>	2017 Total	2016 Total
Restricted deposits - underwriter \$	(280,013)	\$ -		\$ (280,013) \$	492,258
Receivables	431,172	-		431,172	(471,706)
Prepaids	_	-		-	352
Payables and accruals	63,798	-	\$ (16,048)	47,750	1,226,378
Payable to General Fund	(65,221)			 (65,221)	73,625
<u>\$</u>	149,736	\$ -	\$ (16,048)	\$ 133,688 \$	1,320,907

10. Related party transactions

During the year, the Insurance Fund paid \$416,796 (2016 - \$303,911) to the Newfoundland and Labrador Teachers' Association for incurred costs relating to the group insurance plan. These transactions were in the normal course of operations and were measured at their exchange amount, which is the amount of consideration established and agreed to by the related parties.

Schedules of Expenses Year Ended April 30

Year Ended April 30			2017	2016
	 Program Fund	 Post 65 Life Fund	 <u>Total</u>	Total
Contribution to the operating				
expenses of the general fund	\$ 75,548	\$ -	\$ 75,548	73,737
Health membership cards	-	_	-	35,183
Interest, underwriting accounts	103,737	_	103,737	51,257
Meetings and in-service	78,685	-	78,685	53,156
Miscellaneous	2,703	-	2,703	717
Pre-retirement seminars	8,516	_	8,516	8,367
Post 65 Life subsidy	-	229,590	229,590	233,023
Professional fees	120,997	31,885	152,882	123,086
Salaries and benefits	332,733	-	332,733	221,807
Special programs – CarePath	 209,600	 	 209,600	 <u> </u>
	\$ 932,519	\$ 261,475	\$ 1,193,994	\$ 800,333



Financial Statements

Newfoundland and Labrador Teachers'

Association - Insurance Fund

April 30, 2018

Contents

	Page
Independent Auditors' Report	1-2
Statement of Operations	3
Statement of Changes in Net Assets	4
Statement of Financial Position	5
Statement of Cash Flows	6
Notes to the Financial Statements	7-12
Schedule 1: Schedule of Expenses	13
Schedule 2: Schedule of Restricted Net Assets	14



Independent auditors' report

Grant Thornton LLP Suite 300 15 International Place St. John's, NL A1A 0L4

T +1 709 778 8800 F +1 709 722 7892

To the Managers of the Newfoundland and Labrador Teachers' Association – Insurance Fund

We have audited the accompanying financial statements of the Newfoundland and Labrador Teachers' Association – Insurance Fund, which comprise the statement of financial position as at April 30, 2018, and the statements of operations, changes in net assets, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Fund management's responsibility for the financial statements

Fund management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as Fund management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the interim financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Newfoundland and Labrador Teachers' Association – Insurance Fund as at April 30, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John's, Canada

February 9, 2019

Chartered Professional Accountants

Grant Thornton LLP

Newfoundland and Labrador Teachers' Association - Insurance Fund Statement of Operations

Newfoundland and Labrador Teachers' Association - Insurance Fund						
Statement of Operations Year Ended April 30			2018	(Note 10) 2017		
	Program <u>Fund</u>	Post 65 Life Fund	Total	Total		
Income (loss) from insurance programs Health Dental Life Long term disability	\$ 412,392 240,582 21,777 (165,487)	\$ - - - -	\$ 412,392 240,582 21,777 (165,487)	\$ 688,023 486,951 (521,852) (635,089)		
Investment income	509,264 1,922,246	373,360	509,264 2,295,606	18,033 1,086,195		
Basic/life dependent surplus Other income Premiums Post 65 life	127,827 218,260	192,000	127,827 218,260 192,000	42,715 233,634 192,000		
	2,777,597	565,360	3,342,957	1,572,577		
Long term disability worker compensation top-up Increase in claims fluctuation reserve Expenses (Schedule 1)	23,973 - 713,281 737,254	287,860 287,860	23,973 - 1,001,141 1,025,114	35,324 274,828 <u>1,193,994</u> 1,504,146		
Income before other item	2,040,343	277,500	2,317,843	68,431		
Other item (Decrease) increase in fair value of investments Net income	<u>(1,185,491)</u> \$ 854,852	(195,330) \$ 82,170	(1,380,821) \$ 937,022	3,061,737 \$ 3,130,168		

Newfoundland and Labrador Teachers' Association - Insurance Fund Statement of Changes in Net Assets Year Ended April 30

2017

2018

	Program Fund	Post 65 Life Fund	Emergency Fund	Restricted Net Assets	Total	Total
Net assets, beginning of year	\$16,941,430	\$ 4,841,095	3,850,000	\$ 2,805,107	\$25,632,525	\$22,502,357
Net income	854,852	82,170	ı	•	937,022	3,130,168
Interfund transfer	3,850,000	1	(3,850,000)	1	ı	1
Restricted net assets transfer (Schedule 2)	(15,172,591)			15,172,591		
Net assets, end of year	\$ 6,473,691	\$ 4,923,265	· \$	\$17,977,698	\$29,374,654	\$25,632,525

See accompanying notes to the financial statements.

Newfoundland and Labrador Teachers' Association - Insurance Fund Statement of Financial Position (Note 10)

April 30			2018	` 2017
Assets	Program <u>Fund</u>	Post 65 <u>Life Fund</u>	Total	Total
Cash and cash equivalents Restricted deposits - underwriter	\$ 114,478 -	\$ 168	\$ 114,646 -	\$ 196,652 827,804
Receivables (Note 4)	699,409	- -	699,409	480,805
Investments (Note 5)	<u>25,171,215</u>	<u>4,970,548</u>	<u>30,141,763</u>	<u>28,314,337</u>
	\$25,985,102	\$ 4,970,716	\$30,955,818	\$29,819,598
Liabilities				
Payables and accruals (Note 6) Payable to NLTA – General Fund	\$ 1,381,566 <u>152,147</u>	\$ 47,451 	\$ 1,429,017 152,147	\$ 1,330,199 51,767
	1,533,713	47,451	1,581,164	1,381,966
Net assets Restricted net assets (Schedule 2) Surplus	17,977,698 6,473,691 24,451,389	4,923,265 4,923,265	17,977,698 11,396,956 29,374,654	2,805,107 25,632,525 28,437,632
	\$25,985,102	\$ 4,970,716	\$30,955,818	\$29,819,598

On	Rehalf	of the	Insurance	Fund
()III	Denan	01 1110	msurance	пина

Manager		Manage
•	•	

Newfoundland and Labrador Teachers' Association - Insurance Fund Statement of Cash Flows (Note

Statement of Cash Flows Year Ended April 30			2018	(Note 10) 2017
Operating	Program Fund	Post 65 Life Fund	<u>Total</u>	Total
Net income Change in claims fluctuation reserve	\$ 854,852 	\$ 82,170 	\$ 937,022 	\$ 3,130,168 274,828
Change in non-cash operating working capital (Note 8)	854,852	82,170	937,022	3,404,996
	764,522	43,876	808,398	133,688
	1,619,374	126,046	1,745,420	3,538,684
Investing Increase in investments	(1,686,981)	(140,445)	(1,827,426)	(3,597,618)
Net decrease in cash and cash equivalents	(67,607)	(14,399)	(82,006)	(58,934)
Cash and cash equivalents				
Beginning of year	<u> 182,085</u>	14,567	196,652	255,586
End of year	\$ 114,478	\$ 168	\$ 114,646	\$ 196,652

7

Newfoundland and Labrador Teachers' Association - Insurance Fund Notes to the Financial Statements

April 30, 2018

1. Purpose of the organization

The Newfoundland and Labrador Teachers' Association - Insurance Fund is a fund of the Association that administers the group insurance activities of the members. The Insurance Fund is responsible for reporting the results of the insurance programs and the selection of an underwriter to provide insurance coverage and pay claims.

Summary of significant accounting policies

Basis of presentation

The Insurance Fund has prepared these financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Fund accounting

The Insurance Fund follows the restricted fund method of accounting for contributions.

The Program Fund accounts for the organization's program delivery and administrative activities, as well as the operating activity in the underwriting accounts of the insurance programs.

The Post 65 Life Fund was established for the purpose of recording activity related to the Post 65 Life insurance option and is governed in accordance with a Post 65 Life Agreement with the Government of Newfoundland and Labrador.

The Emergency Fund was closed out to the Program Fund and its assets were transferred to the new Emergency Reserve in restricted net assets as of May 1, 2017.

Use of estimates

Management reviews the carrying amounts of items in the financial statements at each balance sheet date to assess the need for revision or any possibility of impairment. Many items in the preparation of these financial statements require management's best estimate. Management determines these estimates based on assumptions that reflect the most probable set of economic conditions and planned course of action.

These estimates are reviewed periodically and adjustments are made to net income as appropriate in the year as they become known. The item subject to significant management estimate includes allowance for doubtful accounts.

Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks and investment brokers, net of bank overdrafts.

8

Newfoundland and Labrador Teachers' Association - Insurance Fund Notes to the Financial Statements

April 30, 2018

2. Summary of significant accounting policies (cont'd.)

Investments

Investments are classified as held for trading and accounted for at fair value with changes in fair value recorded in net income.

Claims fluctuations reserve

The Insurance Fund established a claims fluctuations reserve (CFR) to a maximum of the CFR objective for health, dental, and life determined annually at April 30 each year and long term disability as determined annually at December 31 each year. This reserve was reported as restricted net assets of the Program Fund. The purpose of this reserve was to assist in maintaining the financial stability of the Insurance Fund and to offset deficits in the various insurance programs. Effective May 1, 2017, the claims fluctuation reserve was eliminated and replaced with the Rate Stabilization Fund reserves.

Restricted net assets

Effective May 1, 2017 the Insurance Fund adopted a new internal funding policy to help manage the risk of future cost increases. As part of this new policy the following internally-restricted reserves have been created:

Rate Stabilization Fund (RSF) reserves have been established for Life, Health, Dental, and Long-term Disability plans to help stabilize premium rates in years when large increases are required. These reserves may be used in any year to pay off a plan deficiency or subsidize rate increases. The target levels have been set at 25% of annual premium for Basic Life, Dependent Life and Retiree Life, 15% of Health premiums, 10% of Dental premiums, and 30% of Long-term Disability premiums.

Provision for Adverse Deviation (PFAD) reserve has been established to add an additional margin on all stabilization reserves. This reserve is equal to 25% of all RSF reserves.

Large Amount Pooling Reserve (LAP) has been established to pay for individual health claims which exceed an annual threshold. Any claims that exceed the threshold will be paid from LAP and not be charged as plan experience. This reserve has been initially funded by 1.5% of Health Premiums.

Asset Value Reserve (AVR) has been established to manage the risk of fluctuations in investment returns and is built up from excess investment returns above an assumed target rate of 6%, only when the Program Fund is in a surplus position. This reserve is fully funded when it is greater than, or equal to, 20% of the year-end market value of the investments in the Program Fund.

Emergency Reserve has been established to pay for one month's premium for all active employees in case of strike or lockout. This reserve is equal to 10% of total premiums for Basic Life, Health, Dental, and Long-term Disability plans.

Newfoundland and Labrador Teachers' Association - Insurance Fund Notes to the Financial Statements

April 30, 2018

2. Summary of significant accounting policies (cont'd.)

Revenue recognition

The Insurance Fund recognizes annual earnings (losses) in the underwriting accounts of the insurance programs on an accrual basis. Investment income is recorded as it is earned. Refunds of premiums related to insurance programs are recorded as they are received.

Government subsidies are recognized in accordance with the period to which they relate.

Salaries and benefits

Salary and benefit expenses are initially payable by NLTA - General Fund as all employees are legally contracted to it. The portion of salary and benefit payments for employees dedicated to Insurance Fund activities is reimbursed each period by the Insurance Fund, which then records the salary and benefit expenses as its own. Annual leave and severance benefits are accrued in the NLTA - General Fund until paid or employee termination, at which time they become expenses in the Insurance Fund. Pension and other post-retirement benefits remain the obligation of NLTA - General Fund and are not accrued in the Insurance Fund.

Financial instruments

Initial measurement

The Insurance Fund's financial instruments are measured at fair value when issued or acquired. For financial instruments subsequently measured at cost or amortized cost, fair value is adjusted by the amount of the related financing fees and transaction costs. Transaction costs and financing fees relating to financial instruments that are measured subsequently at fair value are recognized in operations in the year in which they are incurred.

Subsequent measurement

At each reporting date, the Insurance Fund measures its financial assets and liabilities at cost or amortized cost (less impairment in the case of financial assets), except for equities quoted in an active market, which must be measured at fair value. The Insurance Fund uses the effective interest rate method to amortize any premiums, discounts, transaction fees, and financing fees to the statement of operations. The financial instruments measured at amortized cost are cash and cash equivalents, receivables, and payables and accruals. The financial instruments measured at fair value are investments.

For financial assets measured at cost or amortized cost, the Insurance Fund regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the Insurance Fund determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of operations. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

Newfoundland and Labrador Teachers' Association - Insurance Fund Notes to the Financial Statements

April 30, 2018

3. Risk management

The Insurance Fund's policy for managing significant risks includes policies, procedures and oversight designed to reduce the risks identified to an appropriate threshold. Management, with the oversight of Fund Managers, manage its investment portfolio in accordance with its long term investment policy. The investment risk inherent in its investment portfolio is managed through diversification in both asset classes and investments held. The Fund Managers are provided with timely and relevant reports on the management of significant risks. Significant risks managed by the Fund include credit, liquidity, and market risks.

Credit risk

Credit risk is the risk of loss associated with a counterparty's inability to fulfill its payment obligations. The Insurance Fund's credit risk is attributable to receivables and fixed income securities. Management believes that the credit risk concentration with respect to financial instruments included in receivables is remote, and does not anticipate any issuers of fixed income securities will fail to meet their obligations. There has been no significant change in exposure from the prior year.

Liquidity risk

Liquidity risk is the risk that the fund will be unable to meet its contractual obligations and financial liabilities. The Insurance Fund is exposed to this risk mainly in respect of payables and accruals, and payable to the General Fund. The Insurance Fund manages liquidity risk by monitoring its cash flows and ensuring that it has sufficient cash and marketable securities available to meet its obligations and liabilities. In the opinion of management, the liquidity risk to the Insurance Fund is low. There has been no significant change in exposure from the prior year.

Market risk

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates and equity prices.

i) Interest rate risk

Interest rate risk is the risk that the value of a financial security will fluctuate due to changes in market interest rates. The Insurance Fund is exposed to interest rate risk through investment in fixed income securities. Interest rate risk is managed through diversification of fixed income securities through sector allocation and security duration. The Insurance Fund holds fixed income securities totaling approximately 33.00% (2017 - 31.00%) of its investment in the Fiera Balanced Integrated Fund with a market value of \$9,946,782 (2017 - \$8,777,444) at year end.

ii) Foreign exchange risk

The Insurance Fund is exposed to foreign exchange risk on fluctuations related to equity investments that are denominated in a foreign currency. The Insurance Fund manages this risk through diversification of its investment portfolio. The Insurance Fund holds foreign equities totaling approximately 24.10% (2017 - 26.90%) of its investment in the Fiera Balanced Integrated Fund with a market value of \$7,264,165 (2017 - \$7,616,557) at year end.

Newfoundland and Labrador Teachers' Association - Insurance Fund Notes to the Financial Statements

April 30, 2018

3. Risk management (cont'd.)

iii) Price risk

The Insurance Fund has exposure to price risk with respect to equity prices. Equity price risk is defined as the potential adverse impact on the Insurance Fund's earnings due to movements in individual equity prices or general movements in the level of the stock market. The Insurance Fund manages price risk through diversification of its investment portfolio. The Insurance Fund's investment in the Fiera Balanced Integrated Fund had a total market value of \$30,141,763 (2017 - \$28,314,337) at year end.

4.	Receivables			<u>201</u>	<u>8</u> <u>2017</u>
	nce administrator nce carrier			\$ 269,82 429,58	
				\$ 699,40	9 \$ 480,805
5.	Investments		2018	2	017
		Cost	Carry Value/ Market Value	Cost	Carry Value/ Market Value
	ım/Emergency Fund 5 Life Fund	\$ 24,333,169 4,862,113	\$ 25,171,215 4,970,548	\$ 21,660,697 4,526,337	\$ 23,484,234 4,830,103
		\$ 29,195,282	\$ 30,141,763	\$ 26,187,034	\$ 28,314,337
All inve	estments are held in the Fiera Bala	nced Integrated	Fund.		
6.	Payables and accruals			<u>201</u>	<u>8</u> <u>2017</u>
	nce administrator nce carrier			\$ 47,95 1,342,85 <u>38,21</u>	3 1,180,381
				\$ 1,429,01	7 \$ 1,330,199

7. Interest from insurance administrator

The Insurance Fund has entered into an agreement with Johnson Inc. to administer the teachers' insurance plans. Insurance premiums are received in advance by the administrator and invested until required to be remitted to the insurance carrier.

Newfoundland and Labrador Teachers' Association - Insurance Fund Notes to the Financial Statements April 30, 2018

8. Change in non-cash operating working capital

	 Program Fund	_	Post 65 Life Fund	2018 Total	2017 <u>Total</u>
Restricted deposits - underwriter Receivables Payables and accruals Payable to NLTA- General Fund	\$ 827,804 (218,604) 54,942 100,380	\$	- - 43,876 -	\$ 827,804 (218,604) 98,818 100,380	\$ (280,013) 431,172 47,750 (65,221)
	\$ 764,522	\$	43,876	\$ 808,398	\$ 133,688

9. Related party transactions

During the year, the Insurance Fund paid \$319,928 (2017 - \$416,796) to the Newfoundland and Labrador Teachers' Association for incurred costs relating to the group insurance plan. These transactions were in the normal course of operations and were measured at their exchange amount, which is the amount of consideration established and agreed to by the related parties.

10. Comparative figures

Comparative figures have been reclassified to conform to the financial statement presentation adopted for the current year.

Newfoundland and Labrador Teachers' Association - Insurance Fund Schedule of Expenses

Year Ended April 30					2018	2017
		Program Fund	 Post 65 <u>Life Fund</u>		Total	Total
Contribution to the operating						
expenses of the general fund	\$	86,397	\$ -	\$	86,397	75,548
Insurance		8,338	-		8,338	-
Interest, underwriting accounts		35,753	-		35,753	103,737
Meetings and in-service		66,675	-		66,675	78,685
Miscellaneous		8,421	-		8,421	2,703
Pre-retirement seminars		13,983	-		13,983	8,516
Post 65 Life subsidy		-	272,747		272,747	229,590
Professional fees		79,564	15,113		94,677	152,882
Salaries and benefits		219,545	-		219,545	332,733
Special programs – CarePath	_	194,60 <u>5</u>	 <u>-</u>		<u>194,605</u>	209,600
	\$	713,281	\$ 287,860	\$ 1	1,001,141	\$ 1,193,994

Newfoundland and Labrador Teachers' Association - Insurance Fund Schedule of Restricted Net Assets Year Ended April 30, 2018

2017	2,530,279	274,828	2,805,107
			€
2018	2,805,107 \$	15,172,591	433,779 \$ 1,661,935 \$ 4,200,000 \$ 17,977,698 \$ 2,805,107
	↔		↔
Emergency Reserve	·	4,200,000	4,200,000
l	↔		↔
Adverse Deviation Reserve	•	1,661,935	1,661,935
ļ	↔		↔
Large Amount Pooling Reserve	'	433,779	433,779
	↔		↔
Asset Value Reserve	1	5,034,243	\$ 1,338,062 \$ 5,034,243 \$
	↔		↔
LTD Rate Stabilization Reserve	'	1,338,062	1,338,062
	↔		
Dental Rate Stabilization Reserve	•	603,381	603,381
o ⊂ oi	\$	- 1	₩
Health Rate Stabilization Reserve		4,337,791	368,507 \$ 4,337,791 \$
 • ⊏ •	\$		\$ ►
Life Rate Stabilization Reserve		368,507	368,50
	↔		<i></i>
Claims Fluctuation Reserve	2,805,107	(2,805,107)	
	Restricted net assets, beginning of year \$	Net transfer to reserves during the year	Restricted net assets, end of year \$

Section VII

Group Insurance

Budgets

2019-20 and 2020-21

Group Insurance Budgets 2019 - 2020 and 2020 - 2021



		Budget		Budget
		May 1, 2019		May 1, 2020
	A	April 30, 2020	A	April 30, 2021
Revenue				
Interest	\$	885,000	\$	885,000
Total Revenue	\$	885,000	\$	885,000
Expenses				
Meetings	\$	30,000	\$	30,000
Bank Charges		100		100
Salaries and Benefits		228,500		229,500
Program Travel		15,000		15,000
Services Rendered by NLTA		75,000		75,000
Professional Fees		9,000		9,000
Audit Fee		30,000		30,000
Directors & Officers Liability Insurance		8,500		8,600
Communications - NLTA		20,000		20,000
Office Supplies & Equipment		6,000		7,000
Conferences & In-Service		50,000		62,500
Premium Rate Setting		5,000		5,000
Memberships		1,800		1,800
Article 26 Committee		800		800
Fidelity Bond		1,400		1,400
Pre-retirement Contribution		13,500		15,000
LTD Top-Up		35,000		40,000
Special Programs/Projects		120,000		120,000
Fund Manager's Fee		72,000		74,000
Sub-Total: Operational Expenses	\$	721,600	\$	744,700
SURPLUS	\$	163,400	\$	140,300

Section VIII

Administrative Staff Salaries & Support Staff Salaries

2018-19

Administrative Staff Salaries 2018-19						
President	top of Grade VII plus 80.5%	\$166,482				
Executive Director	top of Grade VII plus 73.6%	\$160,118				
Assistant Executive Director responsible for Programs and Services	top of Grade VII plus 50.5%	\$138,812				
Administrative Officer Programs and Services x 2	top of Grade VII plus 37.0%	\$126,361				
Administrative Officer Programs and Services	top of Grade VII plus 35.0%	\$124,516				
Administrative Officer Programs and Services	top of Grade VII plus 29%	\$118,982				
Administrative Officer Programs and Services	top of Grade VII plus 27.0%	\$117,137				
Administrative Officer Programs and Services	top of Grade VII plus 25.0%	\$115,293				
Communications Officer	top of Grade VII plus 18.0%	\$108,836				
Manager of Corporate Services	top of Grade VII plus 18.0%	\$108,836				
Coordinator Employee Assistance Program x 2 (Note)	Step 25 of Government Scale HL22	\$90,094				

Support Staff Salaries 2018-19

Position	
Executive Assistant, Governance	\$63,606
Supervisor, Printing Operations	\$55,181
Graphic Designer	\$55,181
Administrative Assistant Communications	\$55,181
Online Information Coordinator / Receptionist	\$51,267
Assistant to the Executive Director	\$51,336
Senior Administrative Assistant, Programs & Services	\$59,096
Administrative Assistant, Programs & Services	\$45,573
Administrative Assistant, Programs & Services	\$41,776
Clerical Assistant, Programs & Services	\$47,351
Accountant / Assistant (Corporate Services)	\$70,844
Systems Analyst	\$70,844
Information Technology Administrator	\$52,937
Records Management Clerk	\$39,583
Coordinator Building Operations	\$47,351

Section IX

Conferences Attended

2016-17 and 2017-18

Newfoundland & Labrador Teachers' Association Conferences 2016-17				
October 24 - 25, 2016	Lesley Ann Browne Public Sector Social Media 2016 Ottawa, Ontario	\$3,400.12		
March 6 - 8, 2017	Jeanne Williams CTF Women's Symposium Ottawa, Ontario	2,218.84		
March 6 - 8, 2017	Beverley Park CTF Women's Symposium Ottawa, Ontario	2,818.12		
March 23 - 28, 2017	Maureen Doyle - Gillingham ASCD Conference Anaheim, California	3,954.50		
May 10 -12, 2017	Bill Chaisson SAC Provincial Conference Gander, NL	1,146.18		
June 11 - 13, 2017	Dean Ingram CTF Collective Bargaining Conference Ottawa, Ontario	452.00		
June 11 - 13, 2017	Trent Langdon CTF Collective Bargaining Conference Ottawa, Ontario	1,935.37		
June 11 - 13, 2017	Craig Hicks CTF Collective Bargaining Conference Ottawa, Ontario	2,388.96		
July 16 - 20, 2017	Daniel Morgan EI Conference Brussels, Belgium	3,253.79		
	Total Actual	\$21,567.88		

Newf		
Sept. 24 - 28, 2017	Trent Langdon Foundations in Trust Management Course Winnipeg, Manitoba	\$2,268.74
Oct. 3 - 6, 2017	Craig Hicks Canadian Pension & Benefits Institute Atlantic Conference St. John's, NL	\$2,137.48
Oct. 23 - 24, 2017	Derek Drover Building Professional Negotiating Skills Gardiner Centre, MUN St. John's, NL	\$2,094.65
Oct. 23 - 24, 2017	Trent Langdon Building Professional Negotiating Skills Gardiner Centre, MUN St. John's, NL	\$1,056.24
Nov. 6, 2017	Donna Reddick Essential Teaching Strategies for ASD St. John's, NL	\$233.38
May 6 - 9, 2018	Kelly Loch CTF Women's Symposium Charlottetown, PEI	\$2,004.42
May 15 - 18, 2018	Bill Chaisson CAPNL National Conference St. John's, NL	\$2,501.45
July 8 - 14, 2018	Derek Drover Canadian Education Forum Edmonton, Alberta	\$420.00
July 8 - 14, 2018	Gabe Ryan Canadian Education Forum Edmonton, Alberta	\$420.00
	Total Actual	\$13,136.36